

U.S. Treasury's Hardest Hit Fund - Quarterly and Cumulative Activity Report



This report provides a summary of information that has been reported by the State of Arizona to the U.S. Department of Treasury in connection with the Hardest Hit Fund Program for the latest quarter, as well as cumulative data on the program.

| Save Our Home AZ Program | Last Quarter 1st Q 2012 | Cumulative 9/23/2010 – 1st Q 2012 |
|--|---|---|
| Applications denied: | 527 | 2204 |
| Total Applications funded: | 159 | 484 |
| Principal Reductions: | \$ 35,611 | \$ 155,125.57 |
| Number of Commitments made/transaction closed | 1 | 6 |
| Number of Commitments made/transaction not closed | 0 | |
| Number of alternate mortgage modifications generated | 0 | 0 |
| Second Mortgage Settlements: | \$ 13,250 | \$ 19,567 |
| Number of Commitments made/transaction closed | 3 | 5 |
| Number of Commitments made/transaction not closed | 6 | |
| Under/Unemployment Assistance: | \$ 1,079,329.36 | \$ 1,964,652.23 |
| Number of Commitments made/transaction closed | 157 | 476 |
| Number of Commitments made/transaction not closed: | 15 | |
| Short Sale Assistance: | \$6,000.00 | \$6,000.00 |
| Number of Commitments made/transaction closed | 2 | 2 |
| Number of Commitments made/transaction not closed: | 18 | |

The Arizona Department of Housing (ADOH) launched the Save Our Home AZ program on September 23, 2010 with an emphasis on the Principal Reduction and Second Mortgage Settlement components. Unfortunately, due to the lack of significant participation by the major lending/servicing community, as well as Fannie Mae and Freddie Mac, ADOH re-evaluated the types of assistance it might provide to reduce foreclosures. As a result, in the Spring/Summer of 2011 two new types of assistance were added, one of which provides monthly mortgage assistance to households experiencing under and unemployment issues, and another that provides assistance to encourage short sales in lieu of foreclosure.

Explanations and Definitions:

Applications denied means applications that were denied for assistance, and could include denials at the State, Mortgage Counseling Agency, or Lender/Servicer levels. Reasons for denial differ, depending on where the denial occurs.

- State-level denials generally occur because the application was determined ineligible for failure to meet the program requirements or the applicant provided insufficient documentation.
- Counselor-level denials generally occur because a detailed review of the application indicates that the project does not meet the financial parameters for program participation.
- Lender/Servicer-level denials generally occur because the Lender/Servicer has determined not to participate in the program. In some cases the Lender/Servicer may deny the HHF request, but counter offer to provide the mortgagee assistance through another modification method.

Total Applications funded is broken down by type of transaction. The dollar figures reported only include the number of commitments made in which the transactions closed. Number of commitments made, where transactions are pending is provided for information only.



This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 15th of the month following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: August 2011

| Arizona | | | |
|---|---|------------|-------------------|
| HFA Performance Data Reporting- Borrower Characteristics | | | |
| | | QTD | Cumulative |
| Unique Borrower Count | | | |
| | Number of Unique Borrowers Receiving Assistance | 159 | 484 |
| | Number of Unique Borrowers Denied Assistance | 527 | 2204 |
| | Number of Unique Borrowers Withdrawn from Program | 16 | 28 |
| | Number of Unique Borrowers in Process | 304 | N/A |
| | Total Number of Unique Borrower Applicants | 1006 | 3020 |
| Borrower Income (\$) | | | |
| | Above \$90,000 | 0.00% | 0.00% |
| | \$70,000- \$89,000 | 1.26% | 1.06% |
| | \$50,000- \$69,000 | 7.55% | 5.43% |
| | Below \$50,000 | 91.19% | 93.51% |
| Borrower Income as Percent of Area Median Income (AMI) | | | |
| | Above 120% | 0.00% | 0.00% |
| | 110%- 119% | 0.63% | 0.32% |
| | 100%- 109% | 1.26% | 1.24% |
| | 90%- 99% | 0.00% | 0.72% |
| | 80%- 89% | 4.40% | 2.63% |
| | Below 80% | 93.71% | 95.09% |
| Geographic Breakdown (by county) | | | |
| | Maricopa County | 95 | 294 |
| | Pima County | 35 | 92 |
| | Pinal County | 15 | 44 |
| | Balance of State | 14 | 54 |
| Home Mortgage Disclosure Act (HMDA) | | | |
| Borrower | | | |
| Race | | | |
| | American Indian or Alaskan Native | 4 | 11 |
| | Asian | 4 | 7 |
| | Black or African American | 8 | 25 |
| | Native Hawaiian or other Pacific Islander | 1 | 1 |
| | White | 102 | 312 |
| | Information Not Provided by Borrower | 40 | 128 |
| Ethnicity | | | |
| | Hispanic or Latino | 44 | 129 |
| | Not Hispanic or Latino | 88 | 262 |
| | Information Not Provided by Borrower | 27 | 93 |
| Sex | | | |
| | Male | 97 | 269 |
| | Female | 56 | 190 |
| | Information Not Provided by Borrower | 6 | 25 |
| Co-Borrower | | | |
| Race | | | |
| | American Indian or Alaskan Native | 1 | 4 |
| | Asian | 1 | 1 |
| | Black or African American | 2 | 7 |
| | Native Hawaiian or other Pacific Islander | 0 | 0 |
| | White | 27 | 85 |
| | Information Not Provided by Borrower | 13 | 37 |
| Ethnicity | | | |
| | Hispanic or Latino | 10 | 29 |
| | Not Hispanic or Latino | 23 | 73 |
| | Information Not Provided by Borrower | 11 | 32 |
| Sex | | | |
| | Male | 8 | 25 |
| | Female | 32 | 97 |
| | Information Not Provided by Borrower | 4 | 12 |

| Arizona | | | |
|---|-------------------|------------|-------------------|
| HFA Performance Data Reporting- Borrower Characteristics | | | |
| | | QTD | Cumulative |
| Hardship | | | |
| | Unemployment | 131 | 429 |
| | Underemployment | 18 | 24 |
| | Divorce | 0 | 0 |
| | Medical Condition | 3 | 7 |
| | Death | 1 | 2 |
| | Other | 6 | 22 |
| Current Loan to Value Ratio (LTV) | | | |
| | <100% | 19.49% | 22.06% |
| | 100%-109% | 8.80% | 7.79% |
| | 110%-120% | 9.45% | 8.19% |
| | >120% | 62.26% | 61.96% |
| Current Combined Loan to Value Ratio (CLTV) | | | |
| | <100% | 19.49% | 15.05% |
| | 100%-119% | 14.47% | 11.23% |
| | 120%-139% | 20.13% | 14.22% |
| | 140%-159% | 13.21% | 11.45% |
| | >=160% | 32.70% | 48.05% |
| Delinquency Status (%) | | | |
| | Current | 34.25% | 21.77% |
| | 30+ | 6.85% | 5.75% |
| | 60+ | 12.33% | 31.72% |
| | 90+ | 46.57% | 40.76% |
| Household Size | | | |
| | 1 | 41 | 116 |
| | 2 | 43 | 136 |
| | 3 | 24 | 78 |
| | 4 | 28 | 84 |
| | 5+ | 23 | 70 |

Arizona
HFA Performance Data Reporting- Program Performance
Permanent Modification Assistance

| | | QTD | Cumulative |
|---|--|---------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Applications Approved | | 1 | 6 |
| % of Total Number of Applications | | 0.10% | 0.20% |
| <i>Denied</i> | | | |
| Number of Applications Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Applications Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Applications In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Applications Received | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 0 | 1 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1022.74 | 995.69 |
| Median 1st Lien Housing Payment After Assistance | | 666.27 | 660.99 |
| Median 2nd Lien Housing Payment Before Assistance | | 0 | 0 |
| Median 2nd Lien Housing Payment After Assistance | | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 146786 | 145621.41 |
| Median 1st Lien UPB After Program Entry | | 44000 | 63952.22 |
| Median 2nd Lien UPB Before Program Entry | | 0 | 0 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | 102786 | 76328.66 |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 35611 | 30843.52 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 35611 | 155,125.57 |
| Total Lender/Servicer Assistance Amount | | 67175 | 186689.56 |
| Borrowers Receiving Lender/Servicer Match (%) | | 100.00% | 100.00% |
| Median Lender/Servicer Assistance per Borrower | | 67175 | 46625.52 |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 30 | 24 |
| <i>Current</i> | | | |
| Number | | 1 | 1 |
| % | | 100.00% | 16.66% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 0 | 5 |
| % | | 0.00% | 83.34% |

Arizona
HFA Performance Data Reporting- Program Performance
Permanent Modification Assistance

| | | QTD | Cumulative |
|--|--|-------|------------|
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 0 | 0 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 3 |
| | Six Months % | N/A | 100.00% |
| | Twelve Months Number | N/A | 1 |
| | Twelve Months % | N/A | 100.00% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0.00% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona

HFA Performance Data Reporting- Program Performance Second Mortgage Assistance

| | | QTD | Cumulative |
|---|-----|-----------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Applications Approved | | 3 | 5 |
| % of Total Number of Applications | | 0.30% | 0.17% |
| <i>Denied</i> | | | |
| Number of Applications Denied | | 0 | 0 |
| % of Total Number of Applications | | 0% | 0% |
| <i>Withdrawn</i> | | | |
| Number of Applications Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0% | 0% |
| <i>In Process</i> | | | |
| Number of Applications In Process | | 0 | N/A |
| % of Total Number of Applications | | 0% | N/A |
| <i>Total</i> | | | |
| Total Number of Applications Received | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 3 | 4 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1242.62 | 1376.93 |
| Median 1st Lien Housing Payment After Assistance | N/A | | N/A |
| Median 2nd Lien Housing Payment Before Assistance | | 510 | 451.17 |
| Median 2nd Lien Housing Payment After Assistance | | 0 | 0 |
| Median 1st Lien UPB Before Program Entry | | 287530.07 | 251492.53 |
| Median 1st Lien UPB After Program Entry | N/A | | N/A |
| Median 2nd Lien UPB Before Program Entry | | 52452 | 40615 |
| Median 2nd Lien UPB After Program Entry | | 0 | 0 |
| Median Principal Forgiveness ¹ | | 52452 | 78071.5 |
| Median Length of time Borrower Receives Assistance | N/A | | N/A |
| Median Assistance Amount | | 5000 | 4079.25 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 13250 | 19567 |
| Total Lender/Servicer Assistance Amount | | 116581.9 | 167820.9 |
| Borrowers Receiving Lender/Servicer Match (%) | | 100.00% | 100.00% |
| Median Lender/Servicer Assistance per Borrower | | 47452 | 73071.5 |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 78 | 60 |
| <i>Current</i> | | | |
| Number | | 1 | 1 |
| % | | 33.33% | 20.00% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 1 | 1 |
| % | | 33.34% | 20.00% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 1 | 3 |
| % | | 33.33% | 60.00% |

Arizona

HFA Performance Data Reporting- Program Performance Second Mortgage Assistance

| | | QTD | Cumulative |
|---|--|-----|------------|
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 0 | 0 |
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| <i>Cancelled</i> | | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| <i>Deed in Lieu</i> | | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| <i>Short Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Reinstatement/Current/Payoff</i> | | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| <i>Short Sale</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| | Number | 0 | 0 |
| | % | 0% | 0% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 3 |
| | Six Months % | N/A | 100.00% |
| | Twelve Months Number | N/A | 0 |
| | Twelve Months % | N/A | 0.00% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0.00% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona
HFA Performance Data Reporting- Program Performance
Unemployment Mortgage Assistance Component

| | | QTD | Cumulative |
|--|-----|--------------|--------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Applications Approved | | 157 | 476 |
| % of Total Number of Applications | | 15.61% | 15.76% |
| <i>Denied</i> | | | |
| Number of Applications Denied | | 0 | 0 |
| % of Total Number of Applications | | 0% | 0% |
| <i>Withdrawn</i> | | | |
| Number of Applications Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0% | 0% |
| <i>In Process</i> | | | |
| Number of Applications In Process | | 0 | N/A |
| % of Total Number of Applications | | 0% | N/A |
| <i>Total</i> | | | |
| Total Number of Applications Received | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 3 | 18 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1074.88 | 1192.36 |
| Median 1st Lien Housing Payment After Assistance | | 483.6 | 420.05 |
| Median 2nd Lien Housing Payment Before Assistance | | 416.24 | 337.24 |
| Median 2nd Lien Housing Payment After Assistance | N/A | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 153010 | 167385.15 |
| Median 1st Lien UPB After Program Entry | N/A | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 47544.06 | 79179.66 |
| Median 2nd Lien UPB After Program Entry | N/A | N/A | N/A |
| Median Principal Forgiveness ¹ | | 0 | 0 |
| Median Length of time Borrower Receives Assistance | N/A | N/A | 4 |
| Median Assistance Amount | | 823.93 | 3938.86 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 1,079,329.36 | 1,964,652.23 |
| Total Lender/Servicer Assistance Amount | N/A | N/A | N/A |
| Borrowers Receiving Lender/Servicer Match (%) | N/A | N/A | N/A |
| Median Lender/Servicer Assistance per Borrower | N/A | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 48 | 45 |
| <i>Current</i> | | | |
| Number | | 63 | 89 |
| % | | 39.62% | 18.69% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 10 | 23 |
| % | | 6.29% | 4.84% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 18 | 73 |
| % | | 11.32% | 15.34% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 66 | 291 |
| % | | 42.77% | 61.13% |
| Program Outcomes | | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | | 27 | 31 |

Arizona
HFA Performance Data Reporting- Program Performance
Unemployment Mortgage Assistance Component

| | | QTD | Cumulative |
|---|--|--------|------------|
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| Number | | 0 | 0 |
| % | | 0% | 0% |
| <i>Cancelled</i> | | | |
| Number | | 19 | 20 |
| % | | 70.38% | 64.52% |
| <i>Deed in Lieu</i> | | | |
| Number | | 0 | 0 |
| % | | 0% | 0% |
| <i>Short Sale</i> | | | |
| Number | | 0 | 0 |
| % | | 0% | 0% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| Number | | 0 | 0 |
| % | | 0% | 0% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| Number | | 4 | 4 |
| % | | 14.81% | 12.90% |
| <i>Reinstatement/Current/Payoff</i> | | | |
| Number | | 4 | 7 |
| % | | 14.81% | 22.58% |
| <i>Short Sale</i> | | | |
| Number | | N/A | N/A |
| % | | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| Number | | N/A | N/A |
| % | | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| Number | | 0 | 0 |
| % | | 0% | 0% |
| Homeownership Retention² | | | |
| Six Months Number | | N/A | 179 |
| Six Months % | | N/A | 100.00% |
| Twelve Months Number | | N/A | 6 |
| Twelve Months % | | N/A | 100.00% |
| Unreachable Number | | N/A | 0 |
| Unreachable % | | N/A | 0.00% |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

Arizona

HFA Performance Data Reporting- Program Performance Short Sale Component

| | | QTD | Cumulative |
|---|--|---------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Applications Approved | | 2 | 2 |
| % of Total Number of Applications | | 0.20% | 0.07% |
| <i>Denied</i> | | | |
| Number of Applications Denied | | 0 | 0 |
| % of Total Number of Applications | | 0% | 0% |
| <i>Withdrawn</i> | | | |
| Number of Applications Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0% | 0% |
| <i>In Process</i> | | | |
| Number of Applications In Process | | 0 | N/A |
| % of Total Number of Applications | | 0% | N/A |
| <i>Total</i> | | | |
| Total Number of Applications Received | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 0 | 0 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1205.6 | 1205.6 |
| Median 1st Lien Housing Payment After Assistance | | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | | 0 | 0 |
| Median 2nd Lien Housing Payment After Assistance | | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 194442 | 194442 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 0 | 0 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | N/A | N/A |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 3000 | 3000 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 6000 | 6000 |
| Total Lender/Servicer Assistance Amount | | N/A | N/A |
| Lender/Servicer Match (%) | | N/A | N/A |
| Median Lender/Servicer Assistance per Borrower | | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 24 | 24 |
| <i>Current</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 2 | 2 |
| % | | 100.00% | 100.00% |

| Program Outcomes | | | |
|--|--|-------|-------|
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 0 | 0 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| Homeownership Retention ² | | | |
| | Six Months Number | N/A | N/A |
| | Six Months % | N/A | N/A |
| | Twelve Months Number | N/A | N/A |
| | Twelve Months % | N/A | N/A |
| | Unreachable Number | N/A | N/A |
| | Unreachable % | N/A | N/A |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

Data Dictionary

HFA Performance Data Reporting- Borrower Characteristics The Following Data Points Are To Be Reported In Aggregate For All Programs:

Unique Borrower Count

| | |
|---|---|
| Number of Unique Borrowers Receiving Assistance | Total number of unique borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number. |
| Number of Unique Borrowers Denied Assistance | Total number of unique borrowers not receiving assistance under any of the programs and not withdrawn |
| Number of Unique Borrowers Withdrawn from Program | Total number of unique borrowers who do not receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the HFA |
| Number of Unique Borrowers in Process | Total number of unique borrowers who have not been decided for any program and are pending review. This should be reported in the QTD column only. |
| Total Number of Unique Applicants | Total number of unique borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers). |

Borrower Income

| | |
|----------------|---|
| All Categories | At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand. |
|----------------|---|

Borrower Income as Percent of Area Median Income (AMI)

| | |
|----------------|--|
| All Categories | At the time of assistance, borrower's annual income as a percentage of area median income. |
|----------------|--|

Geographic Breakdown (by County)

| | |
|----------------|---|
| All Categories | Number of aggregate borrowers assisted in each county listed. |
|----------------|---|

Home Mortgage Disclosure Act (HMDA)

| <i>Borrower</i> | |
|--------------------|--|
| Race | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Ethnicity | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Sex | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| <i>Co-Borrower</i> | |
| Race | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Ethnicity | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Sex | |
| All Categories | All totals for the aggregate number of borrowers assisted. |

Hardship

| | |
|----------------|--|
| All Categories | All totals for the aggregate number of borrowers assisted. |
|----------------|--|

Current Loan to Value Ratio (LTV)

| | |
|----------------|---|
| All Categories | Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided by the most current valuation at the time of assistance. |
|----------------|---|

Current Combined Loan to Value Ratio (CLTV)

| | |
|----------------|---|
| All Categories | Market combined loan to value ratio calculated using the unpaid principal balance for all first and junior liens at the time of assistance divided by the most current valuation at the time of assistance. |
|----------------|---|

Delinquency Status (%)

| | |
|----------------|---|
| All Categories | Delinquency status at the time of assistance. |
|----------------|---|

Household Size

| | |
|----------------|---|
| All Categories | Household size at the time of assistance. |
|----------------|---|

HFA Performance Data Reporting- Program Performance The Following Data Points Are To Be Reported In Aggregate For All Programs

Program Intake/Evaluation

| | |
|---|--|
| <i>Approved</i> | |
| Number of Applications Approved | The total number of applications approved for assistance for the specific program |
| % of Total Number of Applications | Total number of applications approved for assistance for the specific program divided by the total number of applications received for the specific program. |
| <i>Denied</i> | |
| Number of Applications Denied | The total number of applications denied for assistance for the specific program. A borrower that has provided the necessary information for consideration for program assistance, but is not approved for this assistance. |
| % of Total Number of Applications | Total number of applications denied for assistance for the specific program divided by the total number of applications received for the specific program. |
| <i>Withdrawn</i> | |
| Number of Applications Withdrawn | The total number of applications withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. |
| % of Total Number of Applications | Total number of applications for assistance withdrawn for the specific program divided by the total number of applications received for the specific program. |
| <i>In Process</i> | |
| Number of Applications In Process | The total number of applications for the specific program that have not been decided and are pending review. This should be reported in the QTD column only. |
| % of Total Number of Applications | Total number of applications for the specific program that have not been decided and are pending review divided by the total number of applications received for the specific program. |
| <i>Total</i> | |
| Total Number of Applications Received | Total number of applications received for the specific program (approved, denied, withdrawn and QTD in process). |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | Number of households participating in other HFA sponsored HHF programs or other HHF program components. |

| Program Characteristics | | |
|---|--|--|
| General Characteristics | | |
| Median 1st Lien Housing Payment Before Assistance | | Median first lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their first lien before receiving assistance. |
| Median 1st Lien Housing Payment After Assistance | | Median first lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual first lien payment less HFA contribution. |
| Median 2nd Lien Housing Payment Before Assistance | | Median second lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their second lien before receiving assistance. |
| Median 2nd Lien Housing Payment After Assistance | | Median second lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual second lien payment less HFA contribution. |
| Median 1st Lien UPB Before Program Entry | | Median principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 1st Lien UPB After Program Entry | | Median principal balance of all applicants approved for assistance after receiving assistance. |
| Median 2nd Lien UPB Before Program Entry | | Median second lien principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 2nd Lien UPB After Program Entry | | Median second lien principal balance of all applicants approved for assistance after receiving assistance. |
| Median Principal Forgiveness | | Median amount of principal forgiveness granted (\$). This should only include extinguished fees in the event that those fees have been capitalized. *Includes second lien extinguishment |
| Median Length of Time Borrower Receives Assistance | | Median length of time a borrower receives on-going assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column. |
| Median Assistance Amount | | Median amount of assistance (\$). |
| Assistance Characteristics | | |
| Assistance Provided | | assistance). |
| Total Lender/Service Assistance Amount | | Total amount of aggregate assistance provided by the lenders / servicers (does not include HFA assistance). Lender waiving fees and / or forbearance does not count towards lender / servicer assistance. |
| Borrowers Receiving Lender/Service Match (%) | | Percent of borrowers receiving lender/servicer match out of the total number of assisted applicants. |
| Median Lender/Service Assistance per Borrower | | Median lender/servicer matching amount (for borrowers receiving matching) |
| Other Characteristics | | |
| Median Length of Time from Initial Request to Assistance Granted | | Median length of time from initial contact with borrower (general eligibility determination) to granted assistance. Please report in days (round up to closest integer). |
| <i>Current</i> | | |
| Number | | Number of households current at the time assistance is received. |
| % | | Percent of current households divided by the total number of approved applicants. |
| <i>Delinquent (30+)</i> | | |
| Number | | Number of households 30+ days delinquent but less than 60 days delinquent at the time assistance is received. |
| % | | Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. |
| <i>Delinquent (60+)</i> | | |
| Number | | Number of households 60+ days delinquent but less than 90 days delinquent at the time assistance is received. |
| % | | number of approved applicants. |
| <i>Delinquent (90+)</i> | | |
| Number | | Number of households 90+ Days delinquent at the time assistance is received. |
| % | | Percent of 90+ days delinquent households divided by the total number of approved applicants. |
| Program Outcomes | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) | | Number of households who are not longer in the HFA program and reach an alternative outcome or program completion/transition. |
| Alternative Outcomes | | |
| <i>Foreclosure Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in foreclosure. |
| <i>Cancelled</i> | | |
| Number | | Number of borrowers who were approved and funded , then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. |
| % | | Percent of transitioned households that were cancelled from the program. |
| <i>Deed in Lieu</i> | | |
| Number | | Number of households transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in deed in lieu. |
| <i>Short Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a short sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in short sale. |

| Program Completion/ Transition | | |
|---|--|---|
| <i>Loan Modification Program</i> | | |
| Number | | Number of households that transitioned into a loan modification program (such as the Making Home Affordable Program) |
| % | | Percent of transitioned households entering a loan modification program. |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| Number | | Number of households transitioned out of the program due to regaining employment and/or appropriate levels of employment. |
| % | | Percent of transitioned households that resulted in re-employment or regained employment levels. |
| <i>Reinstatement/Current/Payoff</i> | | |
| Number | | Number of households transitioned out of the program due to reinstating/bringing loan current or paying off their mortgage loan. |
| % | | Percent of transitioned households that resulted in reinstatement/current or payoff. |
| <i>Short Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a short sale as the desired outcome of the program. |
| % | | Percent of transitioned households that resulted in short sale. |
| <i>Deed in Lieu</i> | | |
| Number | | Number of households transitioned out of the HHF program into a deed in lieu as the desired outcome of the program. |
| % | | Percent of transitioned households that resulted in a deed in lieu |
| <i>Other - Borrower Still Owns Home</i> | | |
| Number | | Number of households transitioned out of the HHF program not falling into one of the transition categories above, but still maintaining ownership of the home. |
| % | | Percent of transitioned households in this category |
| Homeownership Retention ¹ | | |
| Six Months | | Number of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance. |
| % | | Percent of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance divided by the total number of households assisted by the program 6 months prior to reporting period. |
| Twelve Months | | Number of households assisted by the program in which borrower retains ownership 12 months post receipt of initial assistance. |
| % | | Percent of households assisted by the program in which the borrower retains ownership 12 months post receipt of initial assistance divided by the total number of households assisted by the program 12 months prior to reporting period. |
| Unreachable | | Number of homes assisted by the program that are unable to be verified by any means. |
| % | | Percent of homes assisted by the Program that are unable to be verified by any means. |
| 1. Borrower still owns home | | |
| * Information should reflect quarterly activity (e.g., borrowers assisted during the reporting quarter) | | |

U.S. Treasury's Hardest Hit Fund - Quarterly and Cumulative Activity Report



This report provides a summary of information that has been reported by the State of Arizona to the U.S. Department of Treasury in connection with the Hardest Hit Fund Program for the latest quarter, as well as cumulative data on the program.

| Save Our Home AZ Program | Last Quarter 2 nd Q 2012 | Cumulative 9/23/2010 – 2 nd Q 2012 |
|--|---|--|
| Applications denied: | 481 | 2685 |
| Total Applications funded: | 219 | 703 |
| Principal Reductions: | \$ 26,368 | \$ 153,609 |
| Number of Commitments made/transaction closed | 2 | 8 |
| Number of Commitments made/transaction not closed | 0 | |
| Number of alternate mortgage modifications generated | 0 | 0 |
| Second Mortgage Settlements: | \$ 46,161 | \$ 65,728 |
| Number of Commitments made/transaction closed | 4 | 9 |
| Number of Commitments made/transaction not closed | 0 | |
| Under/Unemployment Assistance: | \$ 1,524,433.74 | \$ 3,489,085.97 |
| Number of Commitments made/transaction closed | 208 | 684 |
| Number of Commitments made/transaction not closed: | 33 | |
| Short Sale Assistance: | \$55,695.44 | \$61,695.44 |
| Number of Commitments made/transaction closed | 9 | 11 |
| Number of Commitments made/transaction not closed: | 4 | |

The Arizona Department of Housing issues a quarterly report on the Save Our Home AZ program, as required by the U.S. Department of the Treasury ("Treasury"). For Treasury reporting purposes, only those amounts of assistance that have already been remitted to a lending institute are counted in the program statistics. Arizona's program, however, has committed significant resources to assist households beyond those reported above and throughout this report. As of June 30, 2012, the cumulative commitments for assistance to households includes: Principal Reductions: \$153,609; Second Mortgage Settlements: \$497,719; Unemployment/Underemployment Assistance: \$13,428,028; and Short Sale Assistance: \$61,695.

Explanations and Definitions:

Applications denied means applications that were denied for assistance, and could include denials at the State, Mortgage Counseling Agency, or Lender/Service level. Reasons for denial differ, depending on where the denial occurs.

- State-level denials generally occur because the application was determined ineligible for failure to meet the program requirements or the applicant provided insufficient documentation.
- Counselor-level denials generally occur because a detailed review of the application indicates that the project does not meet the financial parameters for program participation.
- Lender/Service level denials generally occur because the Lender/Service has determined not to participate in the program. In some cases the Lender/Service may deny the HHF request, but counter offer to provide the mortgage assistance through another modification method.

Total Applications funded is broken down by type of transaction. The dollar figures reported only include the number of commitments made in which the transactions closed. Number of commitments made, where transactions are pending is provided for information only.



This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 15th of the month following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: April 2012

| Arizona | | |
|---|------------|-------------------|
| HFA Performance Data Reporting- Borrower Characteristics | | |
| | QTD | Cumulative |
| Unique Borrower Count | | |
| Number of Unique Borrowers Receiving Assistance | 219 | 703 |
| Number of Unique Borrowers Denied Assistance | 481 | 2685 |
| Number of Unique Borrowers Withdrawn from Program | 60 | 88 |
| Number of Unique Borrowers in Process | 353 | N/A |
| Total Number of Unique Borrower Applicants | 1113 | 3829 |
| Borrower Income (\$) | | |
| Above \$90,000 | 1.37% | 1.20% |
| \$70,000- \$89,000 | 1.37% | 1.05% |
| \$50,000- \$69,000 | 6.39% | 5.74% |
| Below \$50,000 | 90.87% | 92.01% |
| Borrower Income as Percent of Area Median Income (AMI) | | |
| Above 120% | 1.83% | 0.81% |
| 110%- 119% | 0.91% | 0.51% |
| 100%- 109% | 0.00% | 1.14% |
| 90%- 99% | 2.28% | 1.40% |
| 80%- 89% | 1.83% | 2.13% |
| Below 80% | 93.15% | 94.01% |
| Geographic Breakdown (by county) | | |
| Maricopa County | 124 | 418 |
| Pima County | 52 | 144 |
| Pinal County | 22 | 66 |
| Balance of State | 21 | 75 |
| Home Mortgage Disclosure Act (HMDA) | | |
| Borrower | | |
| Race | | |
| American Indian or Alaskan Native | 1 | 12 |
| Asian | 4 | 11 |
| Black or African American | 17 | 42 |
| Native Hawaiian or other Pacific Islander | 1 | 2 |
| White | 146 | 458 |
| Information Not Provided by Borrower | 50 | 178 |
| Ethnicity | | |
| Hispanic or Latino | 55 | 184 |
| Not Hispanic or Latino | 127 | 389 |
| Information Not Provided by Borrower | 37 | 130 |
| Sex | | |
| Male | 114 | 383 |
| Female | 94 | 284 |
| Information Not Provided by Borrower | 11 | 36 |
| Co-Borrower | | |
| Race | | |
| American Indian or Alaskan Native | 0 | 4 |
| Asian | 1 | 2 |
| Black or African American | 3 | 10 |
| Native Hawaiian or other Pacific Islander | 0 | 0 |
| White | 39 | 124 |
| Information Not Provided by Borrower | 10 | 47 |
| Ethnicity | | |
| Hispanic or Latino | 12 | 41 |
| Not Hispanic or Latino | 34 | 107 |
| Information Not Provided by Borrower | 7 | 39 |
| Sex | | |
| Male | 6 | 31 |
| Female | 41 | 138 |
| Information Not Provided by Borrower | 6 | 18 |

| Arizona | | | |
|---|-------------------|------------|-------------------|
| HFA Performance Data Reporting- Borrower Characteristics | | | |
| | | QTD | Cumulative |
| Hardship | | | |
| | Unemployment | 145 | 574 |
| | Underemployment | 50 | 74 |
| | Divorce | 0 | 0 |
| | Medical Condition | 11 | 18 |
| | Death | 4 | 6 |
| | Other | 9 | 31 |
| Current Loan to Value Ratio (LTV) | | | |
| | <100% | 20.55% | 21.31% |
| | 100%-109% | 6.39% | 7.09% |
| | 110%-120% | 6.39% | 7.29% |
| | >120% | 66.67% | 64.31% |
| Current Combined Loan to Value Ratio (CLTV) | | | |
| | <100% | 19.63% | 17.34% |
| | 100%-119% | 10.50% | 10.86% |
| | 120%-139% | 17.81% | 16.02% |
| | 140%-159% | 10.96% | 11.21% |
| | >=160% | 41.10% | 44.57% |
| Delinquency Status (%) | | | |
| | Current | 32.84% | 27.31% |
| | 30+ | 6.37% | 6.06% |
| | 60+ | 10.78% | 21.25% |
| | 90+ | 50.01% | 45.38% |
| Household Size | | | |
| | 1 | 64 | 180 |
| | 2 | 50 | 186 |
| | 3 | 38 | 116 |
| | 4 | 33 | 117 |
| | 5+ | 34 | 104 |

Arizona
HFA Performance Data Reporting- Program Performance
Permanent Modification Assistance

| | | QTD | Cumulative |
|---|--|----------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 2 | 8 |
| % of Total Number of Applications | | 0.18% | 0.21% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 1 | 2 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 759.4 | 877.55 |
| Median 1st Lien Housing Payment After Assistance | | 319.64 | 490.32 |
| Median 2nd Lien Housing Payment Before Assistance | | 158.3 | 158.30 |
| Median 2nd Lien Housing Payment After Assistance | | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 90130.87 | 117876.14 |
| Median 1st Lien UPB After Program Entry | | 47500 | 70449.55 |
| Median 2nd Lien UPB Before Program Entry | | 16607.5 | 16607.50 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | 42630.87 | 59479.77 |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 13184 | 26614 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 26368 | 153609 |
| Total Lender/Servicer Assistance Amount | | 58893.74 | 245583.30 |
| Borrowers Receiving Lender/Servicer Match (%) | | 100.00% | 100.00% |
| Median Lender/Servicer Assistance per Borrower | | 29446.87 | 38036.20 |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 61 | 43 |
| <i>Current</i> | | | |
| Number | | 0 | 1 |
| % | | 0.00% | 12.50% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 2 | 7 |
| % | | 100.00% | 87.50% |

Arizona
HFA Performance Data Reporting- Program Performance
Permanent Modification Assistance

| | | QTD | Cumulative |
|---|--|---------|------------|
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 1 | 1 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Cancelled</i> | | |
| | Number | 1 | 1 |
| | % | 100.00% | 100.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 2 |
| | Six Months % | N/A | 100.00% |
| | Twelve Months Number | N/A | 3 |
| | Twelve Months % | N/A | 100.00% |
| | Twenty-four Months Number | N/A | 0 |
| | Twenty-four Months % | N/A | 0.00% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0.00% |
| 1. Includes second mortgage settlement 2. Borrower still owns home | | | |

| Arizona | | | |
|---|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | | |
| Second Mortgage Assistance | | | |
| | | QTD | Cumulative |
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 4 | 9 |
| % of Total Number of Applications | | 0.55% | 0.36% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 4 | 8 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1332.43 | 1354.68 |
| Median 1st Lien Housing Payment After Assistance | | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | | 187.05 | 319.11 |
| Median 2nd Lien Housing Payment After Assistance | | 0 | 0 |
| Median 1st Lien UPB Before Program Entry | | 179303.54 | 215398.04 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 38434.57 | 39524.79 |
| Median 2nd Lien UPB After Program Entry | | 0 | 0 |
| Median Principal Forgiveness ¹ | | 38434.57 | 58235.04 |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 14830.5 | 9454.88 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 46161 | 65728 |
| Total Lender/Service Assistance Amount | | 91367.04 | 259187.94 |
| Borrowers Receiving Lender/Service Match (%) | | 100.00% | 100.00% |
| Median Lender/Service Assistance per Borrower | | 23604.07 | 48337.79 |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 61 | 61 |
| <i>Current</i> | | | |
| Number | | 1 | 2 |
| % | | 25.00% | 22.22% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 1 | 2 |
| % | | 25.00% | 22.22% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 1 | 1 |
| % | | 25.00% | 11.11% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 1 | 4 |
| % | | 25.00% | 44.45% |

Arizona

HFA Performance Data Reporting- Program Performance Second Mortgage Assistance

| | | QTD | Cumulative |
|---|--|-------|------------|
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 0 | 0 |
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Cancelled</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Deed in Lieu</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Reinstatement/Current/Payoff</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 3 |
| | Six Months % | N/A | 100.00% |
| | Twelve Months Number | N/A | 2 |
| | Twelve Months % | N/A | 100.00% |
| | Twenty-four Months Number | N/A | 0 |
| | Twenty-four Months % | N/A | 0.00% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0.00% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona
HFA Performance Data Reporting- Program Performance
Unemployment Mortgage Assistance Component

| | | QTD | Cumulative |
|--|-----|------------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 208 | 684 |
| % of Total Number of Applications | | 18.69% | 17.86% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 4 | 22 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1006.07 | 1099.22 |
| Median 1st Lien Housing Payment After Assistance | | 117.87 | 550.24 |
| Median 2nd Lien Housing Payment Before Assistance | | 181 | 259.12 |
| Median 2nd Lien Housing Payment After Assistance | N/A | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 150833.37 | 159109.26 |
| Median 1st Lien UPB After Program Entry | N/A | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 32000 | 55589.83 |
| Median 2nd Lien UPB After Program Entry | N/A | N/A | N/A |
| Median Principal Forgiveness ¹ | | 0 | 0 |
| Median Length of time Borrower Receives Assistance | N/A | N/A | 6 |
| Median Assistance Amount | | 1972.56 | 4456.87 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 1524433.74 | 3489085.97 |
| Total Lender/Servicer Assistance Amount | N/A | N/A | N/A |
| Borrowers Receiving Lender/Servicer Match (%) | N/A | N/A | N/A |
| Median Lender/Servicer Assistance per Borrower | N/A | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 59 | 52 |
| <i>Current</i> | | | |
| Number | | 66 | 155 |
| % | | 31.73% | 22.66% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 22 | 45 |
| % | | 10.58% | 6.57% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 20 | 93 |
| % | | 9.62% | 13.61% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 100 | 391 |
| % | | 48.07% | 57.16% |
| Program Outcomes | | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | | 52 | 83 |

Arizona
HFA Performance Data Reporting- Program Performance
Unemployment Mortgage Assistance Component

| | | QTD | Cumulative |
|---|--|--------|------------|
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Cancelled</i> | | | |
| Number | | 5 | 25 |
| % | | 9.62% | 30.12% |
| <i>Deed in Lieu</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| Number | | 3 | 7 |
| % | | 5.77% | 8.43% |
| <i>Reinstatement/Current/Payoff</i> | | | |
| Number | | 44 | 51 |
| % | | 84.61% | 61.45% |
| <i>Short Sale</i> | | | |
| Number | | N/A | N/A |
| % | | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| Number | | N/A | N/A |
| % | | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| Homeownership Retention² | | | |
| Six Months Number | | N/A | 243 |
| Six Months % | | N/A | 100% |
| Twelve Months Number | | N/A | 136 |
| Twelve Months % | | N/A | 100% |
| Twenty-four Months Number | | N/A | 0 |
| Twenty-four Months % | | N/A | 100% |
| Unreachable Number | | N/A | 0 |
| Unreachable % | | N/A | 100% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona

HFA Performance Data Reporting- Program Performance Short Sale Component

| | | QTD | Cumulative |
|---|--|----------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 9 | 11 |
| % of Total Number of Applications | | 0.81% | 28.00% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 0 | 0 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 923 | 1064.3 |
| Median 1st Lien Housing Payment After Assistance | | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | | 231.51 | 115.76 |
| Median 2nd Lien Housing Payment After Assistance | | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 165718 | 180080 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 27542 | 13771 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | N/A | N/A |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 4500 | 4500 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 55695.44 | 61695.44 |
| Total Lender/Servicer Assistance Amount | | N/A | N/A |
| Lender/Servicer Match (%) | | N/A | N/A |
| Median Lender/Servicer Assistance per Borrower | | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 90 | 57 |
| <i>Current</i> | | | |
| Number | | 5 | 5 |
| % | | 55.56% | 45.45% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 1 | 1 |
| % | | 11.11% | 9.10% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 2 | 2 |
| % | | 22.22% | 18.18% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 1 | 3 |
| % | | 11.11% | 27.27% |

| Program Outcomes | | | |
|--|--|-------|-------|
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 0 | 0 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | N/A |
| | Six Months % | N/A | N/A |
| | Twelve Months Number | N/A | N/A |
| | Twelve Months % | N/A | N/A |
| | Twenty-four Months Number | N/A | N/A |
| | Twenty-four Months % | N/A | N/A |
| | Unreachable Number | N/A | N/A |
| | Unreachable % | N/A | N/A |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

Data Dictionary

HFA Performance Data Reporting- Borrower Characteristics The Following Data Points Are To Be Reported In Aggregate For All Programs:

| Unique Borrower Count | | |
|---|---|--|
| | Number of Unique Borrowers Receiving Assistance | Total number of unique borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number. |
| | Number of Unique Borrowers Denied Assistance | Total number of unique borrowers not receiving assistance under any of the programs and not withdrawn |
| | Number of Unique Borrowers Withdrawn from Program | Total number of unique borrowers who do not receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the HFA |
| | Number of Unique Borrowers in Process | Total number of unique borrowers who have not been decided for any program and are pending review. This should be reported in the QTD column only. |
| | Total Number of Unique Applicants | Total number of unique borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers). |
| Borrower Income | | |
| | All Categories | At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand. |
| Borrower Income as Percent of Area Median Income (AMI) | | |
| | All Categories | At the time of assistance, borrower's annual income as a percentage of area median income. |
| Geographic Breakdown (by County) | | |
| | All Categories | Number of aggregate borrowers assisted in each county listed. |
| Home Mortgage Disclosure Act (HMDA) | | |
| | Borrower | |
| | Race | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Ethnicity | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Co-Borrower | |
| | Race | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Ethnicity | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| Hardship | | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| Current Loan to Value Ratio (LTV) | | |
| | All Categories | Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided by the most current valuation at the time of assistance. |
| Current Combined Loan to Value Ratio (CLTV) | | |
| | All Categories | Market combined loan to value ratio calculated using the unpaid principal balance for all first and junior liens at the time of assistance divided by the most current valuation at the time of assistance. |
| Delinquency Status (%) | | |
| | All Categories | Delinquency status at the time of assistance. |
| Household Size | | |
| | All Categories | Household size at the time of assistance. |
| HFA Performance Data Reporting- Program Performance The Following Data Points Are To Be Reported In Aggregate For All Programs | | |
| Program Intake/Evaluation | | |
| | Approved | |
| | Number of Borrowers Receiving Assistance | The total number of applications approved for assistance for the specific program |
| | % of Total Number of Applications | Total number of applications approved for assistance for the specific program divided by the total number of applications received for the specific program. |
| | Denied | |
| | Number of Borrowers Denied | The total number of applications denied for assistance for the specific program. A borrower that has provided the necessary information for consideration for program assistance, but is not approved for this assistance. |
| | % of Total Number of Applications | Total number of applications denied for assistance for the specific program divided by the total number of applications received for the specific program. |
| | Withdrawn | |
| | Number of Borrowers Withdrawn | The total number of applications withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. |
| | % of Total Number of Applications | Total number of applications for assistance withdrawn for the specific program divided by the total number of applications received for the specific program. |
| | In Process | |
| | Number of Borrowers In Process | The total number of applications for the specific program that have not been decided and are pending review. This should be reported in the QTD column only. |
| | % of Total Number of Applications | Total number of applications for the specific program that have not been decided and are pending review divided by the total number of applications received for the specific program. |
| | Total | |
| | Total Number of Borrowers Applied | Total number of applications received for the specific program (approved, denied, withdrawn and QTD in process). |
| | Number of Borrowers Participating in Other HFA HHF Programs or Program Components | Number of households participating in other HFA sponsored HHF programs or other HHF program components. |

| Program Characteristics | | |
|---|--|--|
| General Characteristics | | |
| Median 1st Lien Housing Payment Before Assistance | | Median first lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their first lien before receiving assistance. |
| Median 1st Lien Housing Payment After Assistance | | Median first lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual first lien payment less HFA contribution. |
| Median 2nd Lien Housing Payment Before Assistance | | Median second lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their second lien before receiving assistance. |
| Median 2nd Lien Housing Payment After Assistance | | Median second lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual second lien payment less HFA contribution. |
| Median 1st Lien UPB Before Program Entry | | Median principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 1st Lien UPB After Program Entry | | Median principal balance of all applicants approved for assistance after receiving assistance. |
| Median 2nd Lien UPB Before Program Entry | | Median second lien principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 2nd Lien UPB After Program Entry | | Median second lien principal balance of all applicants approved for assistance after receiving assistance. |
| Median Principal Forgiveness | | Median amount of principal forgiveness granted (\$). This should only include extinguished fees in the event that those fees have been capitalized. *Includes second lien extinguishment |
| Median Length of Time Borrower Receives Assistance | | Median length of time a borrower receives on-going assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column. |
| Median Assistance Amount | | Median amount of assistance (\$). |
| Assistance Characteristics | | |
| Assistance Provided | | assistance). |
| Total Lender/Service Assistance Amount | | Total amount of aggregate assistance provided by the lenders / servicers (does not include HFA assistance). Lender waiving fees and / or forbearance does not count towards lender / servicer assistance. |
| Borrowers Receiving Lender/Service Match (%) | | Percent of borrowers receiving lender/servicer match out of the total number of assisted applicants. |
| Median Lender/Service Assistance per Borrower | | Median lender/servicer matching amount (for borrowers receiving matching) |
| Other Characteristics | | |
| Median Length of Time from Initial Request to Assistance Granted | | Median length of time from initial contact with borrower (general eligibility determination) to granted assistance. Please report in days (round up to closest integer). |
| <i>Current</i> | | |
| Number | | Number of households current at the time assistance is received. |
| % | | Percent of current households divided by the total number of approved applicants. |
| <i>Delinquent (30+)</i> | | |
| Number | | Number of households 30+ days delinquent but less than 60 days delinquent at the time assistance is received. |
| % | | Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. |
| <i>Delinquent (60+)</i> | | |
| Number | | Number of households 60+ days delinquent but less than 90 days delinquent at the time assistance is received. |
| % | | number of approved applicants. |
| <i>Delinquent (90+)</i> | | |
| Number | | Number of households 90+ Days delinquent at the time assistance is received. |
| % | | Percent of 90+ days delinquent households divided by the total number of approved applicants. |
| Program Outcomes | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) | | Number of households who are not longer in the HFA program and reach an alternative outcome or program completion/transition. |
| Alternative Outcomes | | |
| <i>Foreclosure Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in foreclosure. |
| <i>Cancelled</i> | | |
| Number | | Number of borrowers who were approved and funded , then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. |
| % | | Percent of transitioned households that were cancelled from the program. |
| <i>Deed in Lieu</i> | | |
| Number | | Number of households transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in deed in lieu. |
| <i>Short Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a short sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in short sale. |

| Program Completion/ Transition | | |
|---|--|---|
| <i>Loan Modification Program</i> | | |
| Number | | Number of households that transitioned into a loan modification program (such as the Making Home Affordable Program) |
| % | | Percent of transitioned households entering a loan modification program. |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| Number | | Number of households transitioned out of the program due to regaining employment and/or appropriate levels of employment. |
| % | | Percent of transitioned households that resulted in re-employment or regained employment levels. |
| <i>Reinstatement/Current/Payoff</i> | | |
| Number | | Number of households transitioned out of the program due to reinstating/bringing loan current or paying off their mortgage loan. |
| % | | Percent of transitioned households that resulted in reinstatement/current or payoff. |
| <i>Short Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a short sale as the desired outcome of the program. |
| % | | Percent of transitioned households that resulted in short sale. |
| <i>Deed in Lieu</i> | | |
| Number | | Number of households transitioned out of the HHF program into a deed in lieu as the desired outcome of the program. |
| % | | Percent of transitioned households that resulted in a deed in lieu |
| <i>Other - Borrower Still Owns Home</i> | | |
| Number | | Number of households transitioned out of the HHF program not falling into one of the transition categories above, but still maintaining ownership of the home. |
| % | | Percent of transitioned households in this category |
| Homeownership Retention ¹ | | |
| Six Months | | Number of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance. |
| % | | Percent of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance divided by the total number of households assisted by the program 6 months prior to reporting period. |
| Twelve Months | | Number of households assisted by the program in which borrower retains ownership 12 months post receipt of initial assistance. |
| % | | Percent of households assisted by the program in which the borrower retains ownership 12 months post receipt of initial assistance divided by the total number of households assisted by the program 12 months prior to reporting period. |
| Twenty-four Months | | Number of households assisted by the program in which borrower retains ownership 24 months post receipt of initial assistance. |
| % | | Percent of households assisted by the program in which the borrower retains ownership 24 months post receipt of initial assistance divided by the total number of households assisted by the program 24 months prior to reporting period. |
| Unreachable | | Number of homes assisted by the program that are unable to be verified by any means. |
| % | | Percent of homes assisted by the Program that are unable to be verified by any means. |
| 1. Borrower still owns home | | |
| * Information should reflect quarterly activity (e.g., borrowers assisted during the reporting quarter) | | |

U.S. Treasury's Hardest Hit Fund - Quarterly and Cumulative Activity Report



This report provides a summary of information that has been reported by the State of Arizona to the U.S. Department of Treasury in connection with the Hardest Hit Fund Program for the latest quarter, as well as cumulative data on the program.

| Save Our Home AZ Program | Last Quarter 3rdQ 2012 | Cumulative 9/23/2010 – 3rdQ 2012 |
|---|--|--|
| Applications denied: | 500 | 3185 |
| Number of Commitments Made/Transaction Not Closed: | 21 | |
| Total Applications funded: | 244 | 947 |
| Principal Reductions: | \$ 0.00 | \$ 153,609.00 |
| Number of Commitments made/transaction closed | 0 | 8 |
| Number of alternate mortgage modifications generated | 0 | |
| Second Mortgage Settlements: | \$ 70,135 | \$ 135,863.00 |
| Number of Commitments made/transaction closed | 5 | 14 |
| Under/Unemployment/Reinstatement Assistance: | \$ 1,788,082.96 | \$ 5,277,168.93 |
| Number of Commitments made/transaction closed | 233 | 917 |
| Short Sale Assistance: | \$ 57,995.57 | \$ 119,691.01 |
| Number of Commitments made/transaction closed | 11 | 22 |

The Arizona Department of Housing issues a quarterly report on the Save Our Home AZ program, as required by the U.S. Department of the Treasury ("Treasury"). For Treasury reporting purposes, only those amounts of assistance that have already been remitted to a lending institute are counted in the program statistics. Arizona's program, however, has committed significant resources to assist households beyond those reported above and throughout this report. As of September 30, 2012, the cumulative commitments for assistance to households includes: Principal Reductions: \$153,609.00; Second Mortgage Settlements: \$1,173,554.00; Unemployment/Underemployment/Reinstatement Assistance: \$19,372,287.49; and Short Sale Assistance: \$119,691.01.

Explanations and Definitions:

Applications denied means applications that were denied for assistance, and could include denials at the State, Mortgage Counseling Agency, or Lender/Service level. Reasons for denial differ, depending on where the denial occurs.

- State-level denials generally occur because the application was determined ineligible for failure to meet the program requirements or the applicant provided insufficient documentation.
- Counselor-level denials generally occur because a detailed review of the application indicates that the project does not meet the financial parameters for program participation.
- Lender/Service level denials generally occur because the Lender/Service has determined not to participate in the program. In some cases the Lender/Service may deny the HHF request, but counter offer to provide the mortgagee assistance through another modification method.

Total Applications funded is broken down by type of transaction. The dollar figures reported only include the number of commitments made in which the transactions closed. Number of commitments made, where transactions are pending is provided for information only.



This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 15th of the month following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: June 2012

| Arizona | | | |
|---|---|------------|-------------------|
| HFA Performance Data Reporting- Borrower Characteristics | | | |
| | | QTD | Cumulative |
| Unique Borrower Count | | | |
| | Number of Unique Borrowers Receiving Assistance | 244 | 947 |
| | Number of Unique Borrowers Denied Assistance | 500 | 3185 |
| | Number of Unique Borrowers Withdrawn from Program | 47 | 135 |
| | Number of Unique Borrowers in Process | 548 | N/A |
| | Total Number of Unique Borrower Applicants | 1339 | 4815 |
| Program Expenditures (\$) | | | |
| | Total Assistance Provided to Date | 1916213.53 | 5686331.94 |
| | Total Spent on Administrative Support, Outreach, and Counseling | 956939.21 | 5957144.52 |
| Borrower Income (\$) | | | |
| | Above \$90,000 | 2.46% | 1.83% |
| | \$70,000- \$89,000 | 1.64% | 1.35% |
| | \$50,000- \$69,000 | 9.43% | 7.58% |
| | Below \$50,000 | 86.48% | 89.24% |
| Borrower Income as Percent of Area Median Income (AMI) | | | |
| | Above 120% | 2.87% | 1.84% |
| | 110%- 119% | 0.82% | 0.67% |
| | 100%- 109% | 0.41% | 0.78% |
| | 90%- 99% | 1.64% | 1.52% |
| | 80%- 89% | 5.74% | 3.93% |
| | Below 80% | 88.52% | 91.26% |
| Geographic Breakdown (by county) | | | |
| | Maricopa County | 143 | 561 |
| | Pima County | 49 | 193 |
| | Pinal County | 27 | 93 |
| | Balance of State | 25 | 100 |
| Home Mortgage Disclosure Act (HMDA) | | | |
| Borrower | | | |
| Race | | | |
| | American Indian or Alaskan Native | 5 | 17 |
| | Asian | 2 | 13 |
| | Black or African American | 22 | 64 |
| | Native Hawaiian or other Pacific Islander | 0 | 2 |
| | White | 146 | 604 |
| | Information Not Provided by Borrower | 69 | 247 |
| Ethnicity | | | |
| | Hispanic or Latino | 70 | 254 |
| | Not Hispanic or Latino | 120 | 509 |
| | Information Not Provided by Borrower | 54 | 184 |
| Sex | | | |
| | Male | 129 | 512 |
| | Female | 100 | 384 |
| | Information Not Provided by Borrower | 15 | 51 |
| Co-Borrower | | | |
| Race | | | |
| | American Indian or Alaskan Native | 1 | 5 |
| | Asian | 1 | 3 |
| | Black or African American | 6 | 16 |
| | Native Hawaiian or other Pacific Islander | 0 | 0 |
| | White | 45 | 169 |
| | Information Not Provided by Borrower | 22 | 69 |
| Ethnicity | | | |
| | Hispanic or Latino | 30 | 71 |
| | Not Hispanic or Latino | 30 | 137 |
| | Information Not Provided by Borrower | 15 | 54 |
| Sex | | | |
| | Male | 12 | 43 |
| | Female | 55 | 193 |
| | Information Not Provided by Borrower | 8 | 26 |

| Arizona | | | |
|---|-------------------|------------|-------------------|
| HFA Performance Data Reporting- Borrower Characteristics | | | |
| | | QTD | Cumulative |
| Hardship | | | |
| | Unemployment | 169 | 743 |
| | Underemployment | 50 | 124 |
| | Divorce | 0 | 0 |
| | Medical Condition | 12 | 30 |
| | Death | 5 | 11 |
| | Other | 8 | 39 |
| Current Loan to Value Ratio (LTV) | | | |
| | <100% | 26.64% | 23.97% |
| | 100%-109% | 6.15% | 6.62% |
| | 110%-120% | 10.25% | 8.77% |
| | >120% | 56.97% | 60.64% |
| Current Combined Loan to Value Ratio (CLTV) | | | |
| | <100% | 24.18% | 20.76% |
| | 100%-119% | 15.57% | 13.21% |
| | 120%-139% | 21.31% | 18.67% |
| | 140%-159% | 11.07% | 11.14% |
| | >=160% | 27.87% | 36.22% |
| Delinquency Status (%) | | | |
| | Current | 35.02% | 31.17% |
| | 30+ | 5.53% | 5.79% |
| | 60+ | 9.22% | 15.23% |
| | 90+ | 50.23% | 47.81% |
| Household Size | | | |
| | 1 | 59 | 239 |
| | 2 | 79 | 265 |
| | 3 | 32 | 148 |
| | 4 | 29 | 146 |
| | 5+ | 45 | 149 |

Arizona
HFA Performance Data Reporting- Program Performance
Principal Reduction Assistance

| | | QTD | Cumulative |
|---|-----|-------|---------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 0 | 8 |
| % of Total Number of Applications | | 0.00% | 0.21% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 0 | 2 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 0 | 877.55 |
| Median 1st Lien Housing Payment After Assistance | | 0 | 490.32 |
| Median 2nd Lien Housing Payment Before Assistance | | 0 | 158.30 |
| Median 2nd Lien Housing Payment After Assistance | N/A | N/A | |
| Median 1st Lien UPB Before Program Entry | | 0 | 117876.14 |
| Median 1st Lien UPB After Program Entry | | 0 | 70449.55 |
| Median 2nd Lien UPB Before Program Entry | | 0 | 16607.50 |
| Median 2nd Lien UPB After Program Entry | N/A | N/A | |
| Median Principal Forgiveness ¹ | | 0 | 59479.77 |
| Median Length of time Borrower Receives Assistance | N/A | N/A | |
| Median Assistance Amount | | 0 | 26614 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 0 | 153609 |
| Total Lender/Servicer Assistance Amount | | 0 | 245583.30 |
| Borrowers Receiving Lender/Servicer Match (%) | | 0.00% | 100.00% |
| Median Lender/Servicer Assistance per Borrower | | 0 | 38036.20 |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 0 | 43 |
| <i>Current</i> | | | |
| Number | | 0 | 1 |
| % | | 0.00% | 12.50% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 0 | 7 |
| % | | 0.00% | 87.50% |

Arizona
HFA Performance Data Reporting- Program Performance
Principal Reduction Assistance

| | | QTD | Cumulative |
|---|--|-------|------------|
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 0 | 1 |
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Cancelled</i> | | | |
| | Number | 0 | 1 |
| | % | 0.00% | 0.00% |
| <i>Deed in Lieu</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Reinstatement/Current/Payoff</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 5 |
| | Six Months % | N/A | 100.00% |
| | Twelve Months Number | N/A | 4 |
| | Twelve Months % | N/A | 100.00% |
| | Twenty-four Months Number | N/A | 0 |
| | Twenty-four Months % | N/A | 0.00% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0.00% |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

| Arizona | | | |
|---|--|------------|-------------------|
| HFA Performance Data Reporting- Program Performance | | | |
| Second Mortgage Assistance | | | |
| | | QTD | Cumulative |
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 5 | 14 |
| % of Total Number of Applications | | 0.52% | 0.44% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 0 | 8 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1036.62 | 1195.65 |
| Median 1st Lien Housing Payment After Assistance | | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | | 318 | 318.55 |
| Median 2nd Lien Housing Payment After Assistance | | 0 | 0 |
| Median 1st Lien UPB Before Program Entry | | 169469.47 | 192433.75 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 42696 | 41110.39 |
| Median 2nd Lien UPB After Program Entry | | 0 | 0 |
| Median Principal Forgiveness ¹ | | 42696 | 50465.52 |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 16500 | 12977.44 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 70135 | 135863 |
| Total Lender/Service Assistance Amount | | 241242.49 | 500430.43 |
| Borrowers Receiving Lender/Service Match (%) | | 100.00% | 100.00% |
| Median Lender/Service Assistance per Borrower | | 26196 | 74533.79 |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 49 | 55 |
| <i>Current</i> | | | |
| Number | | 2 | 4 |
| % | | 40.00% | 28.57% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 0 | 2 |
| % | | 0.00% | 14.29% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 2 | 3 |
| % | | 40.00% | 21.43% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 1 | 5 |
| % | | 20.00% | 35.71% |

Arizona

HFA Performance Data Reporting- Program Performance Second Mortgage Assistance

| | | QTD | Cumulative |
|---|--|-------|------------|
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 0 | 0 |
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Cancelled</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Deed in Lieu</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Reinstatement/Current/Payoff</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 8 |
| | Six Months % | N/A | 100.00% |
| | Twelve Months Number | N/A | 3 |
| | Twelve Months % | N/A | 100.00% |
| | Twenty-four Months Number | N/A | 2 |
| | Twenty-four Months % | N/A | 100.00% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0.00% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona
HFA Performance Data Reporting- Program Performance
Unemployment/Underemployment/Reinstatement Mortgage Assistance Component

| | | QTD | Cumulative |
|--|-----|------------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 233 | 917 |
| % of Total Number of Applications | | 17.40% | 17.63% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 0 | 22 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1063.33 | 1081.27 |
| Median 1st Lien Housing Payment After Assistance | | 191.58 | 529.56 |
| Median 2nd Lien Housing Payment Before Assistance | | 204.5 | 394.34 |
| Median 2nd Lien Housing Payment After Assistance | N/A | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 148696.26 | 153902.76 |
| Median 1st Lien UPB After Program Entry | N/A | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 40495.17 | 48042.5 |
| Median 2nd Lien UPB After Program Entry | N/A | N/A | N/A |
| Median Principal Forgiveness ¹ | | 0 | 0 |
| Median Length of time Borrower Receives Assistance | N/A | N/A | 8 |
| Median Assistance Amount | | 1677.85 | 4737 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 1788082.96 | 5277168.93 |
| Total Lender/Servicer Assistance Amount | N/A | N/A | N/A |
| Borrowers Receiving Lender/Servicer Match (%) | N/A | N/A | N/A |
| Median Lender/Servicer Assistance per Borrower | N/A | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 60 | 56 |
| <i>Current</i> | | | |
| Number | | 72 | 227 |
| % | | 30.90% | 24.75% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 10 | 55 |
| % | | 4.29% | 6.00% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 20 | 113 |
| % | | 8.58% | 12.32% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 131 | 522 |
| % | | 56.23% | 56.92% |
| Program Outcomes | | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | | 50 | 133 |

Arizona
HFA Performance Data Reporting- Program Performance
Unemployment/Underemployment/Reinstatement Mortgage Assistance Component

| | | QTD | Cumulative |
|---|--|--------|------------|
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Cancelled</i> | | | |
| Number | | 0 | 25 |
| % | | 0.00% | 18.80% |
| <i>Deed in Lieu</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| Number | | 1 | 1 |
| % | | 2.00% | 0.75% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| Number | | 2 | 2 |
| % | | 4.00% | 1.50% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| Number | | 5 | 12 |
| % | | 10.00% | 9.02% |
| <i>Reinstatement/Current/Payoff</i> | | | |
| Number | | 36 | 87 |
| % | | 72.00% | 65.41% |
| <i>Short Sale</i> | | | |
| Number | | N/A | N/A |
| % | | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| Number | | N/A | N/A |
| % | | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| Number | | 6 | 6 |
| % | | 12.00% | 4.51% |
| Homeownership Retention² | | | |
| Six Months Number | | N/A | 536 |
| Six Months % | | N/A | 100.00% |
| Twelve Months Number | | N/A | 243 |
| Twelve Months % | | N/A | 100.00% |
| Twenty-four Months Number | | N/A | 136 |
| Twenty-four Months % | | N/A | 100.00% |
| Unreachable Number | | N/A | 0 |
| Unreachable % | | N/A | 0.00% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona

HFA Performance Data Reporting- Program Performance Short Sale Component

| | | QTD | Cumulative |
|---|--|----------|------------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 11 | 22 |
| % of Total Number of Applications | | 0.81% | 1.64% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 0 | 0 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1280 | 1172.15 |
| Median 1st Lien Housing Payment After Assistance | | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | | 210 | 162.88 |
| Median 2nd Lien Housing Payment After Assistance | | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 201978 | 191029 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 20952 | 17361.5 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | N/A | N/A |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 4500 | 4500 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 57995.57 | 119691.01 |
| Total Lender/Service Assistance Amount | | N/A | N/A |
| Lender/Service Match (%) | | N/A | N/A |
| Median Lender/Service Assistance per Borrower | | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 108 | 82.5 |
| <i>Current</i> | | | |
| Number | | 3 | 8 |
| % | | 27.27% | 36.36% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 1 | 2 |
| % | | 9.09% | 9.09% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 1 | 3 |
| % | | 9.09% | 13.64% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 6 | 9 |
| % | | 54.55% | 40.91% |

| Program Outcomes | | | |
|--|--|-------|-------|
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 0 | 0 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | N/A |
| | Six Months % | N/A | N/A |
| | Twelve Months Number | N/A | N/A |
| | Twelve Months % | N/A | N/A |
| | Twenty-four Months Number | N/A | N/A |
| | Twenty-four Months % | N/A | N/A |
| | Unreachable Number | N/A | N/A |
| | Unreachable % | N/A | N/A |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

Data Dictionary

HFA Performance Data Reporting- Borrower Characteristics

The Following Data Points Are To Be Reported In Aggregate For All Programs:

Unique Borrower Count

| | |
|---|---|
| Number of Unique Borrowers Receiving Assistance | Total number of unique borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number. |
| Number of Unique Borrowers Denied Assistance | Total number of unique borrowers not receiving assistance under any of the programs and not withdrawn |
| Number of Unique Borrowers Withdrawn from Program | Total number of unique borrowers who do not receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the HFA |
| Number of Unique Borrowers in Process | Total number of unique borrowers who have not been decided for any program and are pending review. This should be reported in the QTD column only. |
| Total Number of Unique Applicants | Total number of unique borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers). |

Program Expenditures

| | |
|---|---|
| Total Assistance Provided to Date | Total amount of assistance provided to borrowers through HHF program(s). |
| Total Spent on Administrative Support, Outreach, and Counseling | Total amount spent on administrative expenses to support the program(s). |

Borrower Income

| | |
|----------------|---|
| All Categories | At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand. |
|----------------|---|

Borrower Income as Percent of Area Median Income (AMI)

| | |
|----------------|--|
| All Categories | At the time of assistance, borrower's annual income as a percentage of area median income. |
|----------------|--|

Geographic Breakdown (by County)

| | |
|----------------|---|
| All Categories | Number of aggregate borrowers assisted in each county listed. |
|----------------|---|

Home Mortgage Disclosure Act (HMDA)

| <i>Borrower</i> | |
|--------------------|--|
| Race | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Ethnicity | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Sex | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Co-Borrower | |
| Race | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Ethnicity | |
| All Categories | All totals for the aggregate number of borrowers assisted. |
| Sex | |
| All Categories | All totals for the aggregate number of borrowers assisted. |

Hardship

| | |
|----------------|--|
| All Categories | All totals for the aggregate number of borrowers assisted. |
|----------------|--|

Current Loan to Value Ratio (LTV)

| | |
|----------------|---|
| All Categories | Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided by the most current valuation at the time of assistance. |
|----------------|---|

Current Combined Loan to Value Ratio (CLTV)

| | |
|----------------|---|
| All Categories | Market combined loan to value ratio calculated using the unpaid principal balance for all first and junior liens at the time of assistance divided by the most current valuation at the time of assistance. |
|----------------|---|

Delinquency Status (%)

| | |
|----------------|---|
| All Categories | Delinquency status at the time of assistance. |
|----------------|---|

Household Size

| | |
|----------------|---|
| All Categories | Household size at the time of assistance. |
|----------------|---|

HFA Performance Data Reporting- Program Performance

The Following Data Points Are To Be Reported In Aggregate For All Programs

Program Intake/Evaluation

| <i>Approved</i> | |
|---|---|
| Number of Borrowers Receiving Assistance | The total number of borrowers receiving assistance for the specific program |
| % of Total Number of Applications | Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. |
| <i>Denied</i> | |
| Number of Borrowers Denied | The total number of borrowers denied for assistance for the specific program. A borrower that has provided the necessary information for consideration for program assistance, but is not approved for this assistance. |
| % of Total Number of Applications | Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who have applied for the specific program. |
| <i>Withdrawn</i> | |
| Number of Borrowers Withdrawn | The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. |
| % of Total Number of Applications | Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program. |
| <i>In Process</i> | |
| Number of Borrowers In Process | The total number of borrowers who have applied for assistance from the specific program that have not been decided and are pending review. This should be reported in the QTD column only. |
| % of Total Number of Applications | Total number of borrowers who have applied for assistance from the specific program that have not been decided and are pending review divided by the total number of borrowers who have applied for the specific program. |
| <i>Total</i> | |
| Total Number of Borrowers Applied | Total number of borrowers who have applied for the specific program (approved, denied, withdrawn and QTD in process). |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | Number of households participating in other HFA sponsored HHF programs or other HHF program components (e.g. funded borrowers only). |

| Program Characteristics | | |
|---|--|--|
| General Characteristics | | |
| Median 1st Lien Housing Payment Before Assistance | | Median first lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their first lien before receiving assistance. |
| Median 1st Lien Housing Payment After Assistance | | Median first lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual first lien payment less HFA contribution. |
| Median 2nd Lien Housing Payment Before Assistance | | Median second lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their second lien before receiving assistance. |
| Median 2nd Lien Housing Payment After Assistance | | Median second lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual second lien payment less HFA contribution. |
| Median 1st Lien UPB Before Program Entry | | Median principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 1st Lien UPB After Program Entry | | Median principal balance of all applicants approved for assistance after receiving assistance. |
| Median 2nd Lien UPB Before Program Entry | | Median second lien principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 2nd Lien UPB After Program Entry | | Median second lien principal balance of all applicants approved for assistance after receiving assistance. |
| Median Principal Forgiveness | | Median amount of principal forgiveness granted (\$). This should only include extinguished fees in the event that those fees have been capitalized. *Includes second lien extinguishment |
| Median Length of Time Borrower Receives Assistance | | Median length of time a borrower receives on-going assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column. |
| Median Assistance Amount | | Median amount of assistance (\$). |
| Assistance Characteristics | | |
| Assistance Provided | | Total amount of aggregate assistance provided by the HFA (does not include lender matching assistance). |
| Total Lender/Service Assistance Amount | | Total amount of aggregate assistance provided by the lenders / servicers (does not include HFA assistance). Lender waiving fees and / or forbearance does not count towards lender / servicer assistance. |
| Borrowers Receiving Lender/Service Match (%) | | Percent of borrowers receiving lender/servicer match out of the total number of assisted applicants. |
| Median Lender/Service Assistance per Borrower | | Median lender/servicer matching amount (for borrowers receiving matching) |
| Other Characteristics | | |
| Median Length of Time from Initial Request to Assistance Granted | | Median length of time from initial contact with borrower (general eligibility determination) to granted assistance. Please report in days (round up to closest integer). |
| <i>Current</i> | | |
| Number | | Number of households current at the time assistance is received. |
| % | | Percent of current households divided by the total number of approved applicants. |
| <i>Delinquent (30+)</i> | | |
| Number | | Number of households 30+ days delinquent but less than 60 days delinquent at the time assistance is received. |
| % | | Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. |
| <i>Delinquent (60+)</i> | | |
| Number | | Number of households 60+ days delinquent but less than 90 days delinquent at the time assistance is received. |
| % | | number of approved applicants. |
| <i>Delinquent (90+)</i> | | |
| Number | | Number of households 90+ Days delinquent at the time assistance is received. |
| % | | Percent of 90+ days delinquent households divided by the total number of approved applicants. |
| Program Outcomes | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) | | Number of households who are not longer in the HFA program and reach an alternative outcome or program completion/transition. |
| Alternative Outcomes | | |
| <i>Foreclosure Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in foreclosure. |
| <i>Cancelled</i> | | |
| Number | | Number of borrowers who were approved and funded , then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. |
| % | | Percent of transitioned households that were cancelled from the program. |
| <i>Deed in Lieu</i> | | |
| Number | | Number of households transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in deed in lieu. |
| <i>Short Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a short sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in short sale. |

| Program Completion/ Transition | | |
|---|--|---|
| <i>Loan Modification Program</i> | | |
| Number | | Number of households that transitioned into a loan modification program (such as the Making Home Affordable Program) |
| % | | Percent of transitioned households entering a loan modification program. |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| Number | | Number of households transitioned out of the program due to regaining employment and/or appropriate levels of employment. |
| % | | Percent of transitioned households that resulted in re-employment or regained employment levels. |
| <i>Reinstatement/Current/Payoff</i> | | |
| Number | | Number of households transitioned out of the program due to reinstating/bringing loan current or paying off their mortgage loan. |
| % | | Percent of transitioned households that resulted in reinstatement/current or payoff. |
| <i>Short Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a short sale as the desired outcome of the program. |
| % | | Percent of transitioned households that resulted in short sale. |
| <i>Deed in Lieu</i> | | |
| Number | | Number of households transitioned out of the HHF program into a deed in lieu as the desired outcome of the program. |
| % | | Percent of transitioned households that resulted in a deed in lieu |
| <i>Other - Borrower Still Owns Home</i> | | |
| Number | | Number of households transitioned out of the HHF program not falling into one of the transition categories above, but still maintaining ownership of the home. |
| % | | Percent of transitioned households in this category |
| Homeownership Retention ¹ | | |
| Six Months | | Number of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance. (Note: borrowers counted in the 12-mo mark are to be rolled into the 6-mo category; the two intervals are not mutually exclusive) |
| % | | Percent of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance divided by the total number of households assisted by the program 6 months prior to reporting period. |
| Twelve Months | | Number of households assisted by the program in which borrower retains ownership 12 months post receipt of initial assistance. (Note: borrowers counted in the 24-mo mark are to be rolled into the 12-mo category; the two intervals are not mutually exclusive) |
| % | | Percent of households assisted by the program in which the borrower retains ownership 12 months post receipt of initial assistance divided by the total number of households assisted by the program 12 months prior to reporting period. |
| Twenty-four Months | | Number of households assisted by the program in which borrower retains ownership 24 months post receipt of initial assistance. |
| % | | Percent of households assisted by the program in which the borrower retains ownership 24 months post receipt of initial assistance divided by the total number of households assisted by the program 24 months prior to reporting period. |
| Unreachable | | Number of homes assisted by the program that are unable to be verified by any means. |
| % | | Percent of homes assisted by the Program that are unable to be verified by any means. |
| 1. Borrower still owns home | | |
| * Information should reflect quarterly activity (e.g., borrowers assisted during the reporting quarter) | | |

U.S. Treasury's Hardest Hit Fund - Quarterly and Cumulative Activity Report



This report provides a summary of information that has been reported by the State of Arizona to the U.S. Department of Treasury in connection with the Hardest Hit Fund Program for the latest quarter, as well as cumulative data on the program.

| Save Our Home AZ Program | Last Quarter 4th Q 2012 | Cumulative 9/23/2010 – 4th Q 2012 |
|---|---|---|
| Applications denied: | 765 | 3950 |
| Number of Commitments Made/Transaction Not Closed: | 20 | |
| Total Applications funded: | 272 | 1219 |
| Principal Reductions: | \$ 1,835,503.62 | \$ 1,989,112.62 |
| Number of Commitments made/transaction closed | 40 | 48 |
| Number of alternate mortgage modifications generated | 0 | |
| Second Mortgage Settlements: | \$ 179,602.64 | \$ 315,465.64 |
| Number of Commitments made/transaction closed | 11 | 25 |
| Under/Unemployment/Reinstatement Assistance: | \$ 2,242,966.47 | \$ 7,520,135.40 |
| Number of Commitments made/transaction closed | 229 | 1146 |
| Short Sale Assistance: | \$ 83,422.00 | \$ 203,113.01 |
| Number of Commitments made/transaction closed | 17 | 39 |

The Arizona Department of Housing issues a quarterly report on the Save Our Home AZ program, as required by the U.S. Department of the Treasury ("Treasury"). For Treasury reporting purposes, only those amounts of assistance that have already been remitted to a lending institute are counted in the program statistics. Arizona's program, however, has committed significant resources to assist households beyond those reported above and throughout this report. As of December 31, 2012, the cumulative commitments for assistance to households includes: Principal Reductions: \$ 1,989,112.62; Second Mortgage Settlements: \$ 1,640,954.14; Unemployment/Underemployment/Reinstatement Assistance: \$ 25,163,095.89; and Short Sale Assistance: \$ 203,113.01.

Explanations and Definitions:

Applications denied means applications that were denied for assistance, and could include denials at the State, Mortgage Counseling Agency, or Lender/Service level. Reasons for denial differ, depending on where the denial occurs.

- State-level denials generally occur because the application was determined ineligible for failure to meet the program requirements or the applicant provided insufficient documentation.
- Counselor-level denials generally occur because a detailed review of the application indicates that the project does not meet the financial parameters for program participation.
- Lender/Service level denials generally occur because the Lender/Service has determined not to participate in the program. In some cases the Lender/Service may deny the HHF request, but counter offer to provide the mortgagee assistance through another modification method.

Total Applications funded is broken down by type of transaction. The dollar figures reported only include the number of commitments made in which the transactions closed. Number of commitments made, where transactions are pending is provided for information only.



This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 45th day following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: June 2012

| Arizona | | | |
|---|---|------------|-------------|
| HFA Performance Data Reporting- Borrower Characteristics | | | |
| | | QTD | Cumulative |
| Unique Borrower Count | | | |
| | Number of Unique Borrowers Receiving Assistance | 272 | 1219 |
| | Number of Unique Borrowers Denied Assistance | 765 | 3950 |
| | Number of Unique Borrowers Withdrawn from Program | 63 | 198 |
| | Number of Unique Borrowers in Process | 610 | N/A |
| | Total Number of Unique Borrower Applicants | 1710 | 5977 |
| Program Expenditures (\$) | | | |
| | Total Assistance Provided to Date | 4341494.73 | 10027826.67 |
| | Total Spent on Administrative Support, Outreach, and Counseling | 1171656.14 | 7128800.66 |
| Borrower Income (\$) | | | |
| | Above \$90,000 | 1.10% | 1.46% |
| | \$70,000- \$89,000 | 3.68% | 2.52% |
| | \$50,000- \$69,000 | 5.88% | 6.73% |
| | Below \$50,000 | 89.34% | 89.29% |
| Borrower Income as Percent of Area Median Income (AMI) | | | |
| | Above 120% | 1.10% | 1.47% |
| | 110%- 119% | 1.10% | 0.89% |
| | 100%- 109% | 1.84% | 1.31% |
| | 90%- 99% | 2.94% | 2.23% |
| | 80%- 89% | 3.31% | 3.62% |
| | Below 80% | 89.71% | 90.48% |
| Geographic Breakdown (by county) | | | |
| | Maricopa County | 166 | 727 |
| | Pima County | 58 | 251 |
| | Pinal County | 18 | 111 |
| | Balance of State | 30 | 130 |
| Home Mortgage Disclosure Act (HMDA) | | | |
| Borrower | | | |
| Race | | | |
| | American Indian or Alaskan Native | 3 | 20 |
| | Asian | 4 | 17 |
| | Black or African American | 15 | 79 |
| | Native Hawaiian or other Pacific Islander | 0 | 2 |
| | White | 172 | 776 |
| | Information Not Provided by Borrower | 78 | 325 |
| Ethnicity | | | |
| | Hispanic or Latino | 90 | 344 |
| | Not Hispanic or Latino | 128 | 637 |
| | Information Not Provided by Borrower | 54 | 238 |
| Sex | | | |
| | Male | 128 | 640 |
| | Female | 131 | 515 |
| | Information Not Provided by Borrower | 13 | 64 |
| Co-Borrower | | | |
| Race | | | |
| | American Indian or Alaskan Native | 0 | 5 |
| | Asian | 3 | 6 |
| | Black or African American | 2 | 18 |
| | Native Hawaiian or other Pacific Islander | 1 | 1 |
| | White | 46 | 215 |
| | Information Not Provided by Borrower | 20 | 89 |
| Ethnicity | | | |
| | Hispanic or Latino | 21 | 92 |
| | Not Hispanic or Latino | 32 | 169 |
| | Information Not Provided by Borrower | 19 | 73 |
| Sex | | | |
| | Male | 18 | 61 |
| | Female | 46 | 239 |
| | Information Not Provided by Borrower | 8 | 34 |

Arizona

HFA Performance Data Reporting- Borrower Characteristics

| | | QTD | Cumulative |
|--|-------------------|--------|------------|
| Hardship | | | |
| | Unemployment | 151 | 894 |
| | Underemployment | 50 | 174 |
| | Divorce | 1 | 1 |
| | Medical Condition | 12 | 42 |
| | Death | 10 | 21 |
| | Other | 48 | 87 |
| Current Loan to Value Ratio (LTV) | | | |
| | <100% | 33.46% | 28.71% |
| | 100%-109% | 8.46% | 7.54% |
| | 110%-120% | 8.82% | 8.80% |
| | >120% | 49.26% | 54.95% |
| Current Combined Loan to Value Ratio (CLTV) | | | |
| | <100% | 30.14% | 25.45% |
| | 100%-119% | 14.71% | 13.96% |
| | 120%-139% | 14.71% | 16.69% |
| | 140%-159% | 12.13% | 11.64% |
| | >=160% | 28.31% | 32.26% |
| Delinquency Status (%) | | | |
| | Current | 36.34% | 33.76% |
| | 30+ | 4.27% | 5.03% |
| | 60+ | 6.93% | 11.08% |
| | 90+ | 52.46% | 50.13% |
| Household Size | | | |
| | 1 | 83 | 322 |
| | 2 | 60 | 325 |
| | 3 | 46 | 194 |
| | 4 | 40 | 186 |
| | 5+ | 43 | 192 |

Arizona
HFA Performance Data Reporting- Program Performance
Principal Reduction Assistance

| | | QTD | Cumulative |
|---|--|------------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 40 | 48 |
| % of Total Number of Applications | | 2.34% | 0.80% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Number of Borrowers Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 7 | 9 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 945.36 | 911.45 |
| Median 1st Lien Housing Payment After Assistance | | 765 | 627.66 |
| Median 2nd Lien Housing Payment Before Assistance | | 270 | 214.15 |
| Median 2nd Lien Housing Payment After Assistance | | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 168833.07 | 143354.61 |
| Median 1st Lien UPB After Program Entry | | 120386 | 95417.78 |
| Median 2nd Lien UPB Before Program Entry | | 31845.24 | 24226.37 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | 4335.03 | 31907.4 |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 37824.15 | 32219.07 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 1835503.62 | 1989112.62 |
| Total Lender/Servicer Assistance Amount | | 579423.58 | 825006.88 |
| Borrowers Receiving Lender/Servicer Match (%) | | 55.00% | 77.50% |
| Median Lender/Servicer Assistance per Borrower | | 4335.03 | 21185.62 |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 31 | 37 |
| <i>Current</i> | | | |
| Number | | 24 | 25 |
| % | | 60.00% | 52.08% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 10 | 10 |
| % | | 25.00% | 20.83% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 6 | 6 |
| % | | 15.00% | 12.50% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 0 | 7 |
| % | | 0.00% | 14.58% |

Arizona
HFA Performance Data Reporting- Program Performance
Principal Reduction Assistance

| | | QTD | Cumulative |
|--|--|-------|------------|
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 40 | 48 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 1 |
| | % | 0.00% | 100.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Homeownership Retention² | | | |
| | Six Months Number | N/A | 5 |
| | Six Months % | N/A | 100.00% |
| | Twelve Months Number | N/A | 4 |
| | Twelve Months % | N/A | 100.00% |
| | Twenty-four Months Number | N/A | 0 |
| | Twenty-four Months % | N/A | 100.00% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 100.00% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona

HFA Performance Data Reporting- Program Performance Second Mortgage Assistance

| | | QTD | Cumulative |
|---|--|-----------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 11 | 25 |
| % of Total Number of Applications | | 0.64% | 0.42% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 11 | 19 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1373.89 | 1284.77 |
| Median 1st Lien Housing Payment After Assistance | | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | | 461.16 | 389.86 |
| Median 2nd Lien Housing Payment After Assistance | | 0 | 0 |
| Median 1st Lien UPB Before Program Entry | | 221496.24 | 206964.99 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 50000 | 45555.19 |
| Median 2nd Lien UPB After Program Entry | | 0 | 0 |
| Median Principal Forgiveness ¹ | | 50000 | 50232.76 |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 16288.5 | 16500 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 179602.64 | 315465.64 |
| Total Lender/Servicer Assistance Amount | | 428139.75 | 928570.18 |
| Borrowers Receiving Lender/Servicer Match (%) | | 100.00% | 100.00% |
| Median Lender/Servicer Assistance per Borrower | | 35446 | 54989.89 |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 70 | 63 |
| <i>Current</i> | | | |
| Number | | 8 | 12 |
| % | | 72.73% | 48.00% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 2 | 4 |
| % | | 18.18% | 16.00% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 0 | 3 |
| % | | 0.00% | 12.00% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 1 | 6 |
| % | | 9.09% | 24.00% |

Arizona

HFA Performance Data Reporting- Program Performance Second Mortgage Assistance

| | | QTD | Cumulative |
|---|--|-------|------------|
| Program Outcomes | | | |
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 11 | 25 |
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Cancelled</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Deed in Lieu</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Reinstatement/Current/Payoff</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| Homeownership Retention ² | | | |
| | Six Months Number | N/A | 13 |
| | Six Months % | N/A | 100.00% |
| | Twelve Months Number | N/A | 8 |
| | Twelve Months % | N/A | 100.00% |
| | Twenty-four Months Number | N/A | 5 |
| | Twenty-four Months % | N/A | 100.00% |
| | Unreachable Number | N/A | 0 |
| | Unreachable % | N/A | 0.00% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona

HFA Performance Data Reporting- Program Performance Unemployment/Underemployment/Reinstatement Mortgage Assistance Component

| | | QTD | Cumulative |
|--|--|------------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 229 | 1146 |
| % of Total Number of Applications | | 13.39% | 19.17% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 8 | 30 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1003.97 | 1042.62 |
| Median 1st Lien Housing Payment After Assistance | | 242.62 | 570.41 |
| Median 2nd Lien Housing Payment Before Assistance | | 151.64 | 272.99 |
| Median 2nd Lien Housing Payment After Assistance | | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 139725.71 | 146814.255 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 34132.59 | 41087.55 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | 0 | 0 |
| Median Length of time Borrower Receives Assistance | | N/A | 8 |
| Median Assistance Amount | | 1644.18 | 4959.81 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 2242966.47 | 7520135.4 |
| Total Lender/Servicer Assistance Amount | | N/A | N/A |
| Borrowers Receiving Lender/Servicer Match (%) | | N/A | N/A |
| Median Lender/Servicer Assistance per Borrower | | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 57 | 57 |
| <i>Current</i> | | | |
| Number | | 2 | 229 |
| % | | 0.87% | 19.98% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 11 | 66 |
| % | | 4.80% | 5.76% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 41 | 154 |
| % | | 17.90% | 13.44% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 175 | 697 |
| % | | 76.43% | 60.82% |
| Program Outcomes | | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | | 70 | 250 |

Arizona

HFA Performance Data Reporting- Program Performance Unemployment/Underemployment/Reinstatement Mortgage Assistance Component

| | | QTD | Cumulative |
|---|--|--------|------------|
| Alternative Outcomes | | | |
| <i>Foreclosure Sale</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Cancelled</i> | | | |
| Number | | 0 | 25 |
| % | | 0.00% | 13.37% |
| <i>Deed in Lieu</i> | | | |
| Number | | 0 | 0 |
| % | | 0.00% | 0.00% |
| <i>Short Sale</i> | | | |
| Number | | 2 | 3 |
| % | | 3.70% | 1.60% |
| Program Completion/ Transition | | | |
| <i>Loan Modification Program</i> | | | |
| Number | | 5 | 7 |
| % | | 9.26% | 3.74% |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | | | |
| Number | | 2 | 14 |
| % | | 3.70% | 7.49% |
| <i>Reinstatement/Current/Payoff</i> | | | |
| Number | | 37 | 124 |
| % | | 68.52% | 66.31% |
| <i>Short Sale</i> | | | |
| Number | | N/A | N/A |
| % | | N/A | N/A |
| <i>Deed in Lieu</i> | | | |
| Number | | N/A | N/A |
| % | | N/A | N/A |
| <i>Other - Borrower Still Owns Home</i> | | | |
| Number | | 8 | 14 |
| % | | 14.82% | 7.49% |
| Homeownership Retention² | | | |
| Six Months Number | | N/A | 917 |
| Six Months % | | N/A | 100.00% |
| Twelve Months Number | | N/A | 536 |
| Twelve Months % | | N/A | 100.00% |
| Twenty-four Months Number | | N/A | 379 |
| Twenty-four Months % | | N/A | 100.00% |
| Unreachable Number | | N/A | 0 |
| Unreachable % | | N/A | 100.00% |

1. Includes second mortgage settlement

2. Borrower still owns home

Arizona

HFA Performance Data Reporting- Program Performance Short Sale Component

| | | QTD | Cumulative |
|---|--|-----------|------------|
| Program Intake/Evaluation | | | |
| <i>Approved</i> | | | |
| Number of Borrowers Receiving Assistance | | 17 | 39 |
| % of Total Number of Applications | | 0.99% | 0.65% |
| <i>Denied</i> | | | |
| Number of Borrowers Denied | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>Withdrawn</i> | | | |
| Number of Borrowers Withdrawn | | 0 | 0 |
| % of Total Number of Applications | | 0.00% | 0.00% |
| <i>In Process</i> | | | |
| Number of Borrowers In Process | | 0 | N/A |
| % of Total Number of Applications | | 0.00% | N/A |
| <i>Total</i> | | | |
| Total Number of Borrowers Applied | | 0 | 0 |
| Number of Borrowers Participating in Other HFA HHF Programs or Program Components | | 0 | 0 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Payment Before Assistance | | 1063.33 | 1117.74 |
| Median 1st Lien Housing Payment After Assistance | | N/A | N/A |
| Median 2nd Lien Housing Payment Before Assistance | | 204.75 | 183.82 |
| Median 2nd Lien Housing Payment After Assistance | | N/A | N/A |
| Median 1st Lien UPB Before Program Entry | | 161326.12 | 176177.56 |
| Median 1st Lien UPB After Program Entry | | N/A | N/A |
| Median 2nd Lien UPB Before Program Entry | | 36596.5 | 26979 |
| Median 2nd Lien UPB After Program Entry | | N/A | N/A |
| Median Principal Forgiveness ¹ | | N/A | N/A |
| Median Length of time Borrower Receives Assistance | | N/A | N/A |
| Median Assistance Amount | | 4500 | 4500 |
| Assistance Characteristics | | | |
| Assistance Provided to Date | | 83422 | 203113.01 |
| Total Lender/Servicer Assistance Amount | | N/A | N/A |
| Lender/Servicer Match (%) | | N/A | N/A |
| Median Lender/Servicer Assistance per Borrower | | N/A | N/A |
| Other Characteristics | | | |
| Median Length of Time from Initial Request to Assistance Granted | | 126 | 104 |
| <i>Current</i> | | | |
| Number | | 4 | 12 |
| % | | 23.53% | 30.77% |
| <i>Delinquent (30+)</i> | | | |
| Number | | 1 | 3 |
| % | | 5.88% | 7.69% |
| <i>Delinquent (60+)</i> | | | |
| Number | | 2 | 5 |
| % | | 11.76% | 12.82% |
| <i>Delinquent (90+)</i> | | | |
| Number | | 10 | 19 |
| % | | 58.83% | 48.72% |

| Program Outcomes | | | |
|--|--|-------|-------|
| | Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcomes) | 17 | 39 |
| Alternative Outcomes | | | |
| | <i>Foreclosure Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Cancelled</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Short Sale</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| Program Completion/ Transition | | | |
| | <i>Loan Modification Program</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Re-employed/ Regain Appropriate Employment Level</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Reinstatement/Current/Payoff</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| | <i>Short Sale</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Deed in Lieu</i> | | |
| | Number | 0 | 0 |
| | % | 0.00% | 0.00% |
| | <i>Other - Borrower Still Owns Home</i> | | |
| | Number | N/A | N/A |
| | % | N/A | N/A |
| Homeownership Retention ² | | | |
| | Six Months Number | N/A | N/A |
| | Six Months % | N/A | N/A |
| | Twelve Months Number | N/A | N/A |
| | Twelve Months % | N/A | N/A |
| | Twenty-four Months Number | N/A | N/A |
| | Twenty-four Months % | N/A | N/A |
| | Unreachable Number | N/A | N/A |
| | Unreachable % | N/A | N/A |
| 1. Includes second mortgage settlement | | | |
| 2. Borrower still owns home | | | |

Data Dictionary

HFA Performance Data Reporting- Borrower Characteristics

The Following Data Points Are To Be Reported In Aggregate For All Programs:

| Unique Borrower Count | | |
|--|---|---|
| | Number of Unique Borrowers Receiving Assistance | Total number of unique borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower Characteristics" fields should foot to this number. |
| | Number of Unique Borrowers Denied Assistance | Total number of unique borrowers not receiving assistance under any of the programs and not withdrawn |
| | Number of Unique Borrowers Withdrawn from Program | Total number of unique borrowers who do not receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the HFA |
| | Number of Unique Borrowers in Process | Total number of unique borrowers who have not been decided for any program and are pending review. This should be reported in the QTD column only. |
| | Total Number of Unique Applicants | Total number of unique borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers). |
| Program Expenditures | | |
| | Total Assistance Provided to Date | Total amount of assistance provided to borrowers through HHF program(s). |
| | Total Spent on Administrative Support, Outreach, and Counseling | Total amount spent on administrative expenses to support the program(s). |
| Borrower Income | | |
| | All Categories | At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand. |
| Borrower Income as Percent of Area Median Income (AMI) | | |
| | All Categories | At the time of assistance, borrower's annual income as a percentage of area median income. |
| Geographic Breakdown (by County) | | |
| | All Categories | Number of aggregate borrowers assisted in each county listed. |
| Home Mortgage Disclosure Act (HMDA) | | |
| | Borrower | |
| | Race | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Ethnicity | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Co-Borrower | |
| | Race | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Ethnicity | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| Hardship | | |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| Current Loan to Value Ratio (LTV) | | |
| | All Categories | Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided by the most current valuation at the time of assistance. |
| Current Combined Loan to Value Ratio (CLTV) | | |
| | All Categories | Market combined loan to value ratio calculated using the unpaid principal balance for all first and junior liens at the time of assistance divided by the most current valuation at the time of assistance. |
| Delinquency Status (%) | | |
| | All Categories | Delinquency status at the time of assistance. |
| Household Size | | |
| | All Categories | Household size at the time of assistance. |
| HFA Performance Data Reporting- Program Performance | | |
| The Following Data Points Are To Be Reported In Aggregate For All Programs | | |
| Program Intake/Evaluation | | |
| | <i>Approved</i> | |
| | Number of Borrowers Receiving Assistance | The total number of borrowers receiving assistance for the specific program |
| | % of Total Number of Applications | Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. |
| | <i>Denied</i> | |
| | Number of Borrowers Denied | The total number of borrowers denied for assistance for the specific program. A borrower that has provided the necessary information for consideration for program assistance, but is not approved for this assistance. |
| | % of Total Number of Applications | Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who have applied for the specific program. |
| | <i>Withdrawn</i> | |
| | Number of Borrowers Withdrawn | The total number of borrowers withdrawn from the specific program. A withdrawal is defined as a borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. |
| | % of Total Number of Applications | Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program. |
| | <i>In Process</i> | |
| | Number of Borrowers In Process | The total number of borrowers who have applied for assistance from the specific program that have not been decided and are pending review. This should be reported in the QTD column only. |
| | % of Total Number of Applications | Total number of borrowers who have applied for assistance from the specific program that have not been decided and are pending review divided by the total number of borrowers who have applied for the specific program. |
| | <i>Total</i> | |
| | Total Number of Borrowers Applied | Total number of borrowers who have applied for the specific program (approved, denied, withdrawn and QTD in process). |
| | Number of Borrowers Participating in Other HFA HHF Programs or Program Components | Number of households participating in other HFA sponsored HHF programs or other HHF program components (e.g. funded borrowers only). |

| Program Characteristics | | |
|---|--|--|
| General Characteristics | | |
| Median 1st Lien Housing Payment Before Assistance | | Median first lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their first lien before receiving assistance. |
| Median 1st Lien Housing Payment After Assistance | | Median first lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual first lien payment less HFA contribution. |
| Median 2nd Lien Housing Payment Before Assistance | | Median second lien housing payment paid by homeowner for all approved applicants prior to receiving assistance. In other words, the median contractual borrower payment on their second lien before receiving assistance. |
| Median 2nd Lien Housing Payment After Assistance | | Median second lien housing payment paid by homeowner for after receiving assistance. In other words, the median contractual second lien payment less HFA contribution. |
| Median 1st Lien UPB Before Program Entry | | Median principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 1st Lien UPB After Program Entry | | Median principal balance of all applicants approved for assistance after receiving assistance. |
| Median 2nd Lien UPB Before Program Entry | | Median second lien principal balance of all applicants approved for assistance prior to receiving assistance. |
| Median 2nd Lien UPB After Program Entry | | Median second lien principal balance of all applicants approved for assistance after receiving assistance. |
| Median Principal Forgiveness | | Median amount of principal forgiveness granted (\$). This should only include extinguished fees in the event that those fees have been capitalized. *Includes second lien extinguishment |
| Median Length of Time Borrower Receives Assistance | | Median length of time a borrower receives on-going assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column. |
| Median Assistance Amount | | Median amount of assistance (\$). |
| Assistance Characteristics | | |
| Assistance Provided | | Total amount of aggregate assistance provided by the HFA (does not include lender matching assistance). |
| Total Lender/Service Assistance Amount | | Total amount of aggregate assistance provided by the lenders / servicers (does not include HFA assistance). Lender waiving fees and / or forbearance does not count towards lender / servicer assistance. |
| Borrowers Receiving Lender/Service Match (%) | | Percent of borrowers receiving lender/servicer match out of the total number of assisted applicants. |
| Median Lender/Service Assistance per Borrower | | Median lender/servicer matching amount (for borrowers receiving matching) |
| Other Characteristics | | |
| Median Length of Time from Initial Request to Assistance Granted | | Median length of time from initial contact with borrower (general eligibility determination) to granted assistance. Please report in days (round up to closest integer). |
| <i>Current</i> | | |
| Number | | Number of households current at the time assistance is received. |
| % | | Percent of current households divided by the total number of approved applicants. |
| <i>Delinquent (30+)</i> | | |
| Number | | Number of households 30+ days delinquent but less than 60 days delinquent at the time assistance is received. |
| % | | Percent of 30+ days delinquent but less than 60 days delinquent households divided by the total number of approved applicants. |
| <i>Delinquent (60+)</i> | | |
| Number | | Number of households 60+ days delinquent but less than 90 days delinquent at the time assistance is received. |
| % | | number of approved applicants. |
| <i>Delinquent (90+)</i> | | |
| Number | | Number of households 90+ Days delinquent at the time assistance is received. |
| % | | Percent of 90+ days delinquent households divided by the total number of approved applicants. |
| Program Outcomes | | |
| Borrowers No Longer in the HHF Program (Program Completion/Transition or Alternative Outcome) | | Number of households who are not longer in the HFA program and reach an alternative outcome or program completion/transition. |
| Alternative Outcomes | | |
| <i>Foreclosure Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a foreclosure sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in foreclosure. |
| <i>Cancelled</i> | | |
| Number | | Number of borrowers who were approved and funded , then were disqualified or voluntarily withdrew from the program without re-employment or other intended transition. |
| % | | Percent of transitioned households that were cancelled from the program. |
| <i>Deed in Lieu</i> | | |
| Number | | Number of households transitioned out of the HHF program into a deed in lieu as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in deed in lieu. |
| <i>Short Sale</i> | | |
| Number | | Number of households transitioned out of the HHF program into a short sale as an alternative outcome of the program. |
| % | | Percent of transitioned households that resulted in short sale. |

| Program Completion/ Transition | |
|---|---|
| <i>Loan Modification Program</i> | |
| Number | Number of households that transitioned into a loan modification program (such as the Making Home Affordable Program) |
| % | Percent of transitioned households entering a loan modification program. |
| <i>Re-employed/ Regain Appropriate Employment Level</i> | |
| Number | Number of households transitioned out of the program due to regaining employment and/or appropriate levels of employment. |
| % | Percent of transitioned households that resulted in re-employment or regained employment levels. |
| <i>Reinstatement/Current/Payoff</i> | |
| Number | Number of households transitioned out of the program due to reinstating/bringing loan current or paying off their mortgage loan. |
| % | Percent of transitioned households that resulted in reinstatement/current or payoff. |
| <i>Short Sale</i> | |
| Number | Number of households transitioned out of the HHF program into a short sale as the desired outcome of the program. |
| % | Percent of transitioned households that resulted in short sale. |
| <i>Deed in Lieu</i> | |
| Number | Number of households transitioned out of the HHF program into a deed in lieu as the desired outcome of the program. |
| % | Percent of transitioned households that resulted in a deed in lieu |
| <i>Other - Borrower Still Owns Home</i> | |
| Number | Number of households transitioned out of the HHF program not falling into one of the transition categories above, but still maintaining ownership of the home. |
| % | Percent of transitioned households in this category |
| Homeownership Retention ¹ | |
| Six Months | Number of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance. (Note: borrowers counted in the 12-mo mark are to be rolled into the 6-mo category; the two intervals are not mutually exclusive) |
| % | Percent of households assisted by the program in which the borrower retains ownership 6 months post receipt of initial assistance divided by the total number of households assisted by the program 6 months prior to reporting period. |
| Twelve Months | Number of households assisted by the program in which borrower retains ownership 12 months post receipt of initial assistance. (Note: borrowers counted in the 24-mo mark are to be rolled into the 12-mo category; the two intervals are not mutually exclusive) |
| % | Percent of households assisted by the program in which the borrower retains ownership 12 months post receipt of initial assistance divided by the total number of households assisted by the program 12 months prior to reporting period. |
| Twenty-four Months | Number of households assisted by the program in which borrower retains ownership 24 months post receipt of initial assistance. |
| % | Percent of households assisted by the program in which the borrower retains ownership 24 months post receipt of initial assistance divided by the total number of households assisted by the program 24 months prior to reporting period. |
| Unreachable | Number of homes assisted by the program that are unable to be verified by any means. |
| % | Percent of homes assisted by the Program that are unable to be verified by any means. |
| 1. Borrower still owns home | |
| * Information should reflect quarterly activity (e.g., borrowers assisted during the reporting quarter) | |