Arizona Economic Forecast: 2016 & 2017

ADOH Arizona Housing Forum

JIM ROUNDS, PRESIDENT
ROUNDS CONSULTING GROUP

Numbers Only?

- Numbers are great, if you also understand the story behind them...
- What is the story?

How certain are the forecasts?





So, what do we do in this situation?



U.S. and Global Conditions

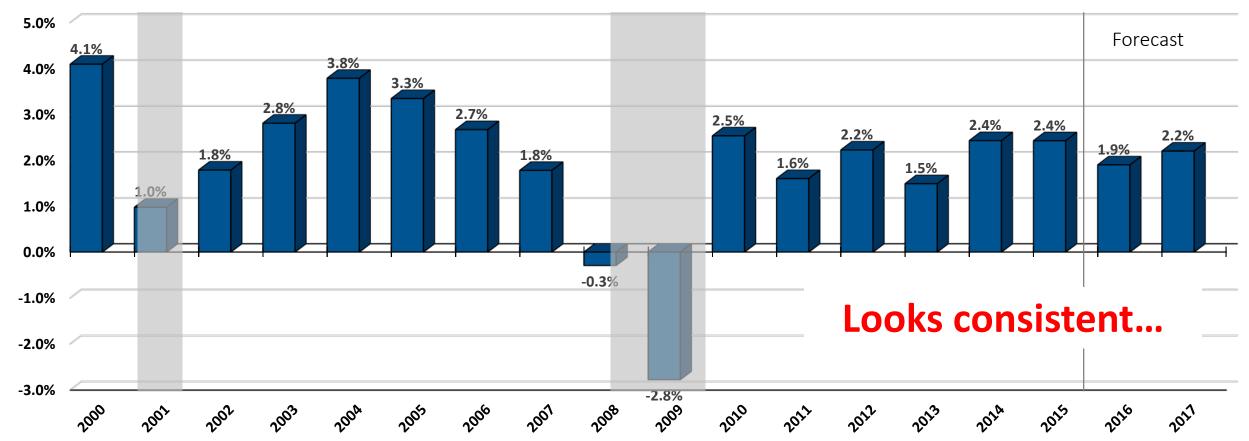


U.S. Real GDP

Annual Percent Change 2000 - 2017*

Source: U.S. Bureau of Economic Analysis; Blue Chip Economic Indicators

Recession Period

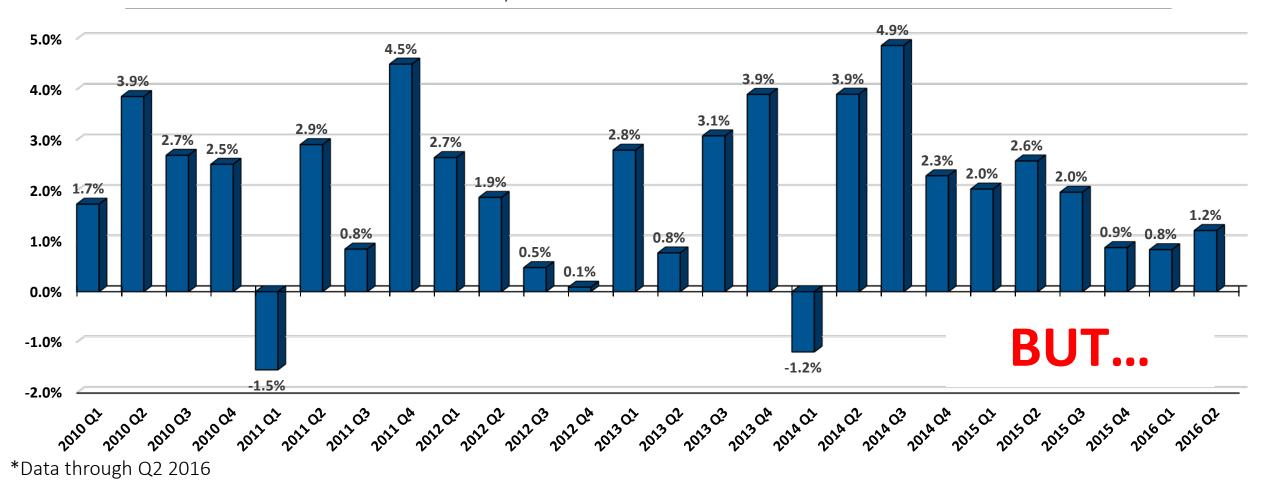


*Forecast from the Blue Chip Economic Indicators

U.S. Real GDP

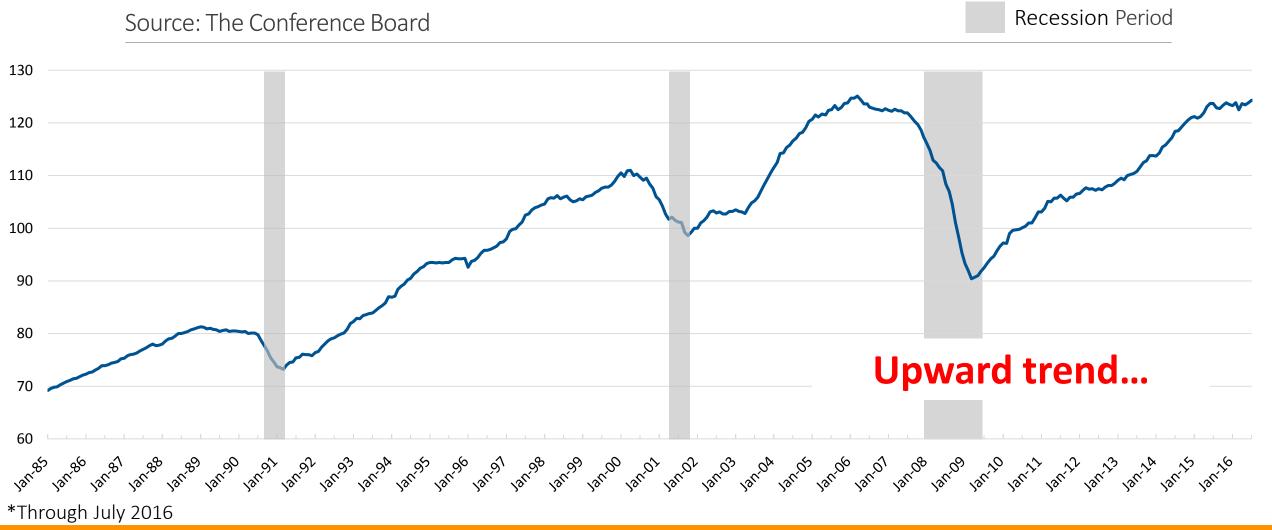
Annualized Percent Change 2010 - 2016*

Source: U.S. Bureau of Economic Analysis



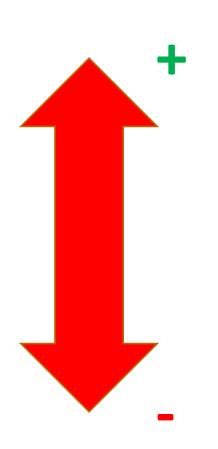
U.S. Leading Indicators

1985 - 2016*



U.S. Leading Indicators — Components July 2016

Source: The Conference Board



- Average Weekly Manufacturing Hours
- Interest Rate Spread
- Stock Prices
- Weekly Initial Unemployment Claims (inverted)
- Leading Credit Index (inverted)
- ISM New Orders Index
- Manufacturers' New Capital Goods Orders
- Manufacturers' New Consumer Goods Orders
- Building Permits
- Consumer Expectations



U.S. Consumer Confidence

1985 - 2016*

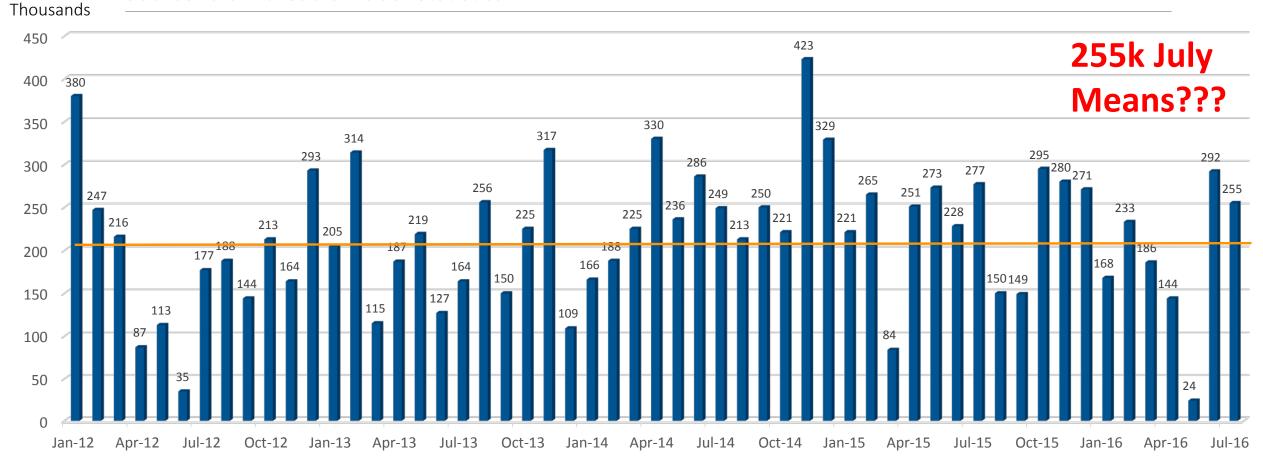


*Through July 2016

U.S. Employment Net Change

2012 - 2016*

Source: U.S. Bureau of Labor Statistics



*Through July 2016

US Housing Market Trends



Are Homes Affordable...

Share of U.S. Homes Sold Affordable to a Family Earning the Median Income 1992-2016*

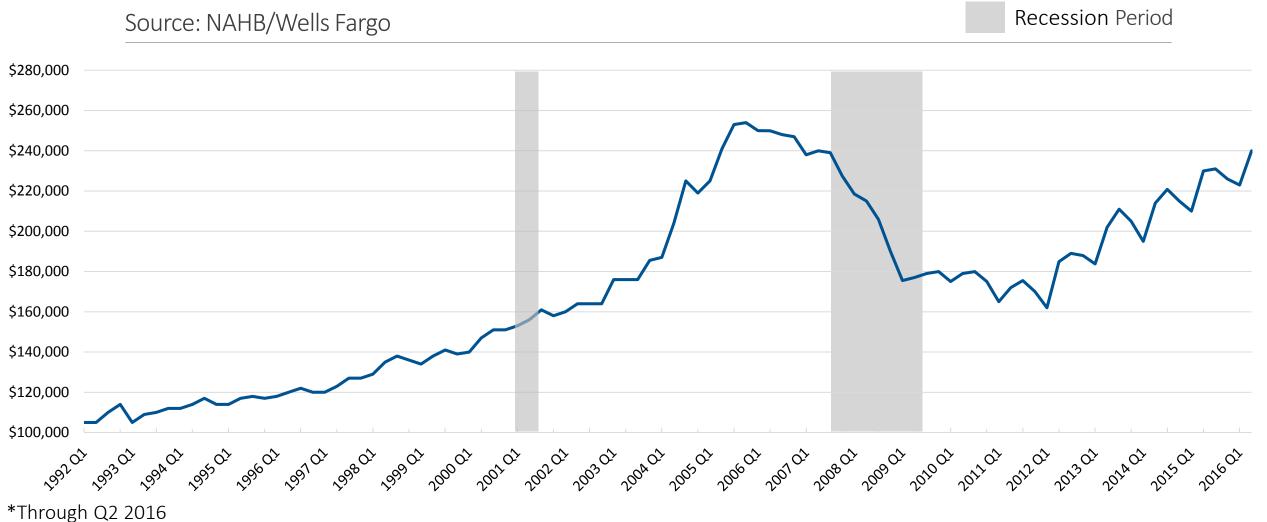
Source: NAHB/Wells Fargo; Housing Opportunity Index

Recession Period



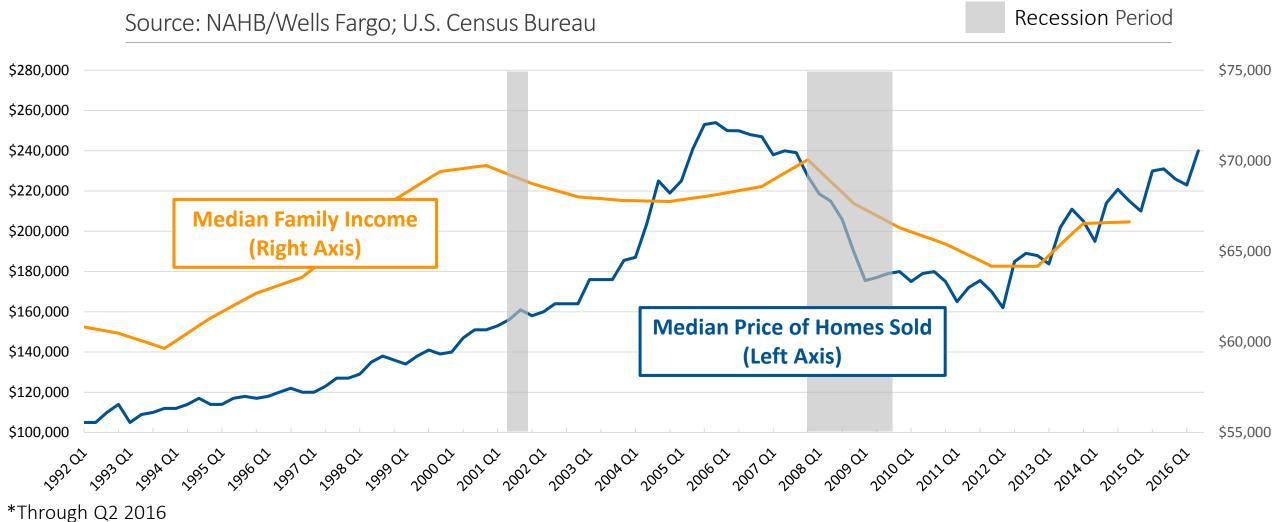
Home Prices Recovering...

U.S. Median Price of Homes Sold 1992-2016*



U.S. Price of Home Sold v. Family Income

1992-2016*



People Not Moving...

Percent of U.S. Pop. Living in a Different Residence 1981-2015



' CON ' CON



20.0%

19.0%

18.0%

17.0%

16.0%

15.0%

14.0%

13.0%

12.0%

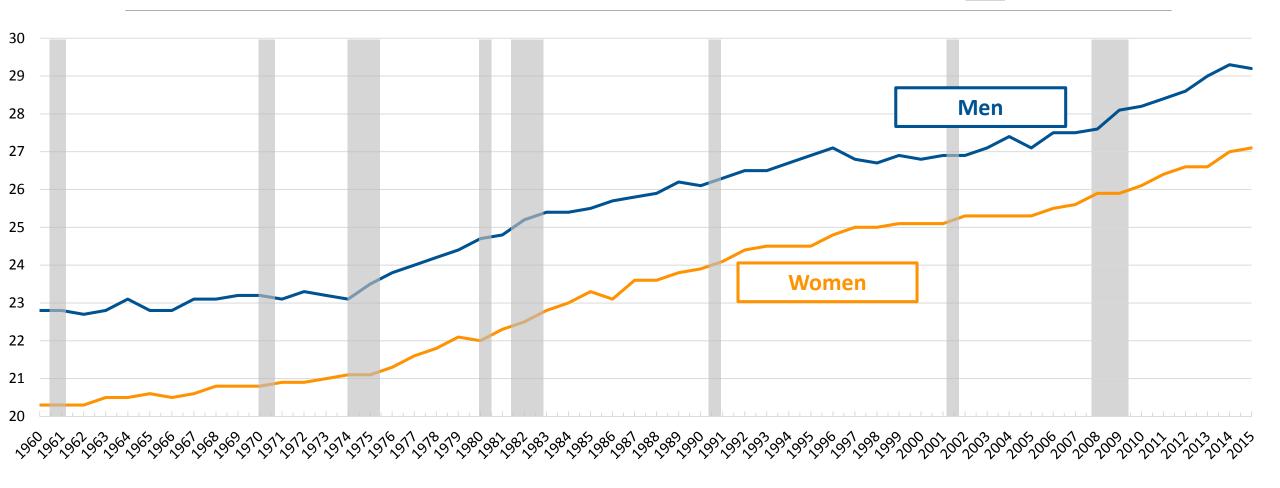
11.0%

10.0%

Delays in Marriage...

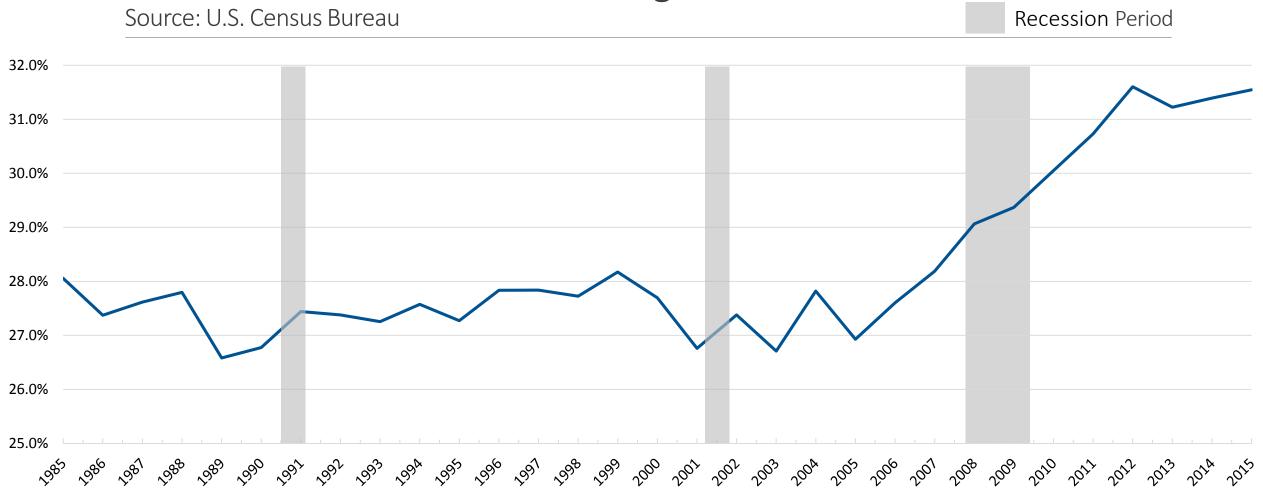
U.S. Median Age of First Marriage 1960-2015





Young Adults Living in the Basement...

U.S. Adults 18-34 Years Old Living at Home 1985-2015



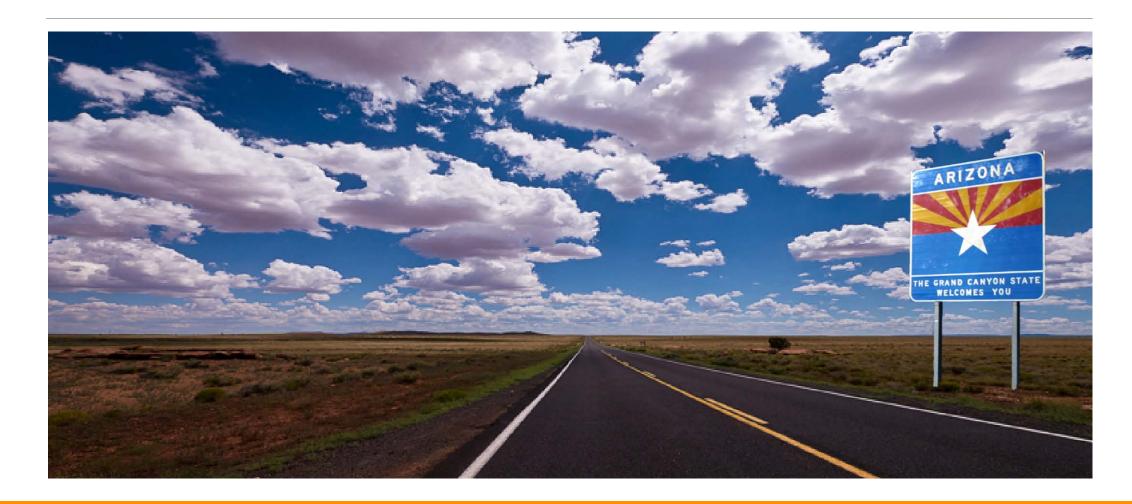
Risks?



Summary - US Economy:

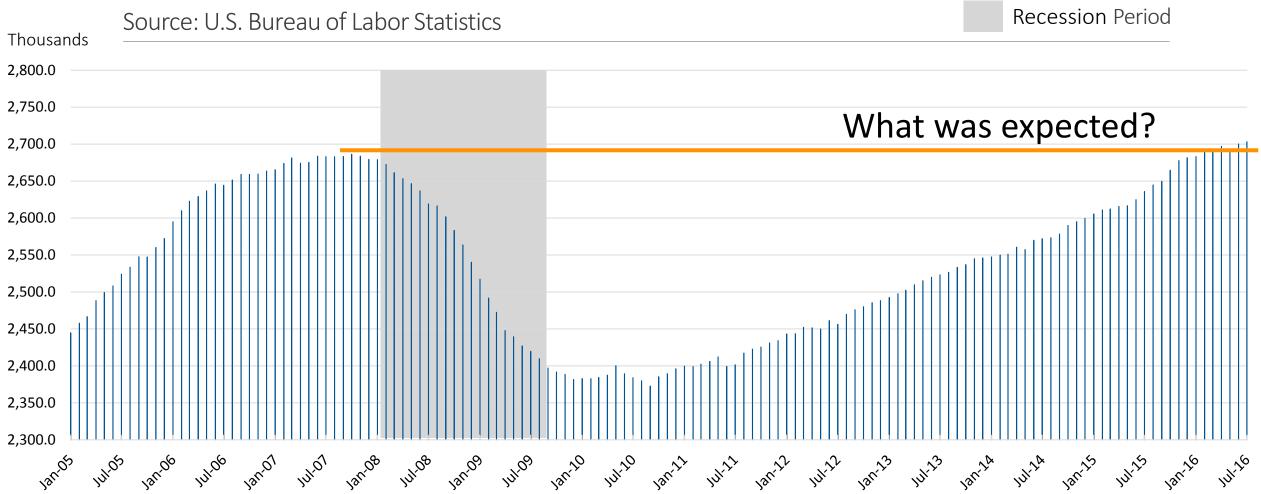
- Rates of growth may be up,
- Economic risk is also up,
- Stock market volatility will continue,
- US housing risks,
- Look for <u>TRENDS</u>...i.e. strong/weak jobs reports, strong/weak GDP, etc.

Arizona...



AZ Employment is 105.4% Recovered

2005 - 2016*



*Through July 2016

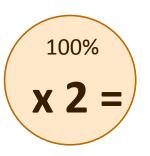
Math Rules... Fall far, grow strong...







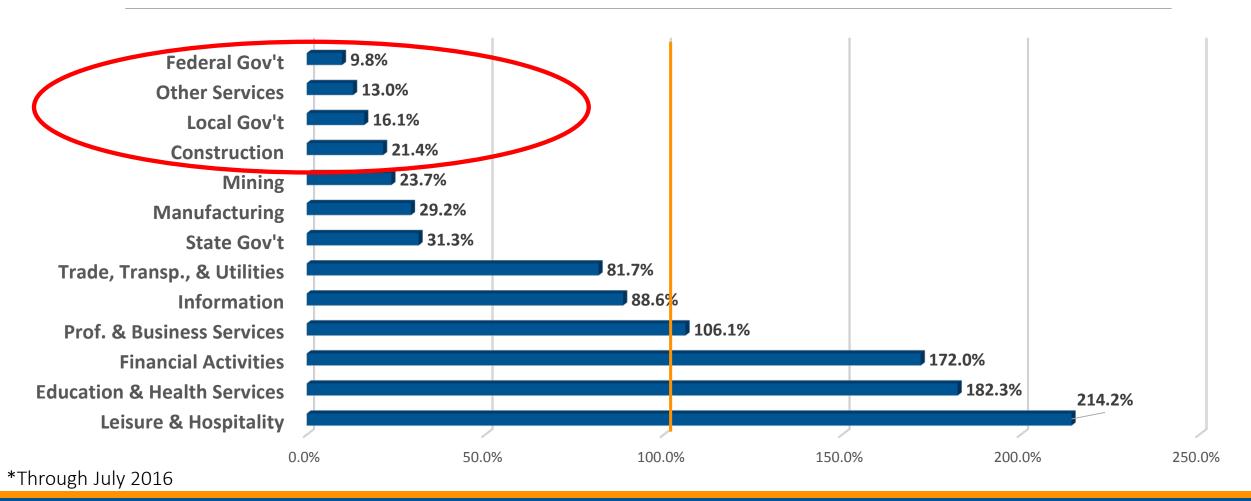






AZ Employment Recovery by Industry

Source: U.S. Bureau of Labor Statistics



U.S. Job Growth 2015

State Ranking

Source: U.S. Bureau of Labor Statistics

Rank	%	State	Rank	%	State
1	3.76%	Utah	11	2.57%	Arizona
2	3.43%	Florida	12	2.47%	Tennessee
3	3.34%	Nevada	13	2.42%	North Carolina
4	3.30%	Oregon	14	2.41%	Texas
5	3.10%	Colorado	15	2.35%	Delaware
6	2.99%	California	16	1.82%	Indiana
7	2.96%	Idaho	17	1.79%	Virginia
8	2.95%	Georgia	18	1.77%	Arkansas
9	2.89%	Washington	19	1.72%	Massachusetts
10	2.71%	South Carolina	20	1.68%	Montana

U.S. Job Growth 2016*

State Ranking

Source: U.S. Bureau of Labor Statistics

Rank	%	State	Rank	%	State
1	3.48%	Idaho	11	2.69%	Colorado
2	3.33%	Oregon	12	2.51%	Nevada
3	3.24%	Utah	13	2.43%	South Carolina
4	3.12%	Florida	14	2.23%	Hawaii
5	3.10%	Washington	15	2.21%	Michigan
6	2.96%	Georgia	16	2.21%	North Carolina
7	2.90%	Arizona	17	2.15%	Virginia
8	2.79%	Delaware	18	1.94%	Arkansas
9	2.75%	California	19	1.93%	Maryland
10	2.72%	Tennessee	20	1.82%	Massachusetts

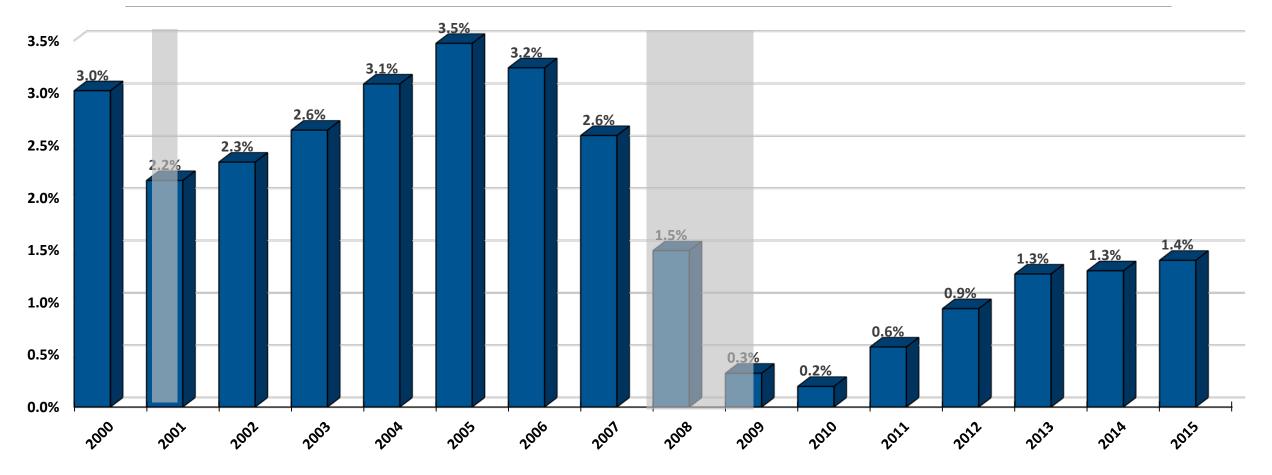
^{*}Through July 2016

Arizona Population (Census modeled July 2015)

Annual Percent Change 2000 - 2015

Source: Arizona Department of Administration

Recession Period

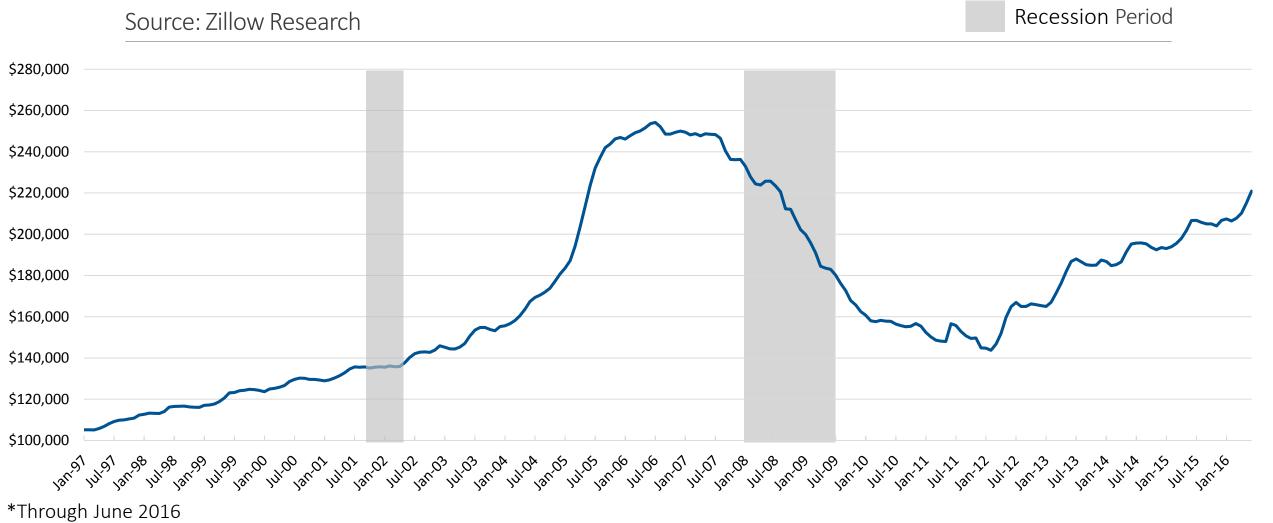


AZ Housing Market Trends



Arizona Median Price of Homes Sold

1997-2016*

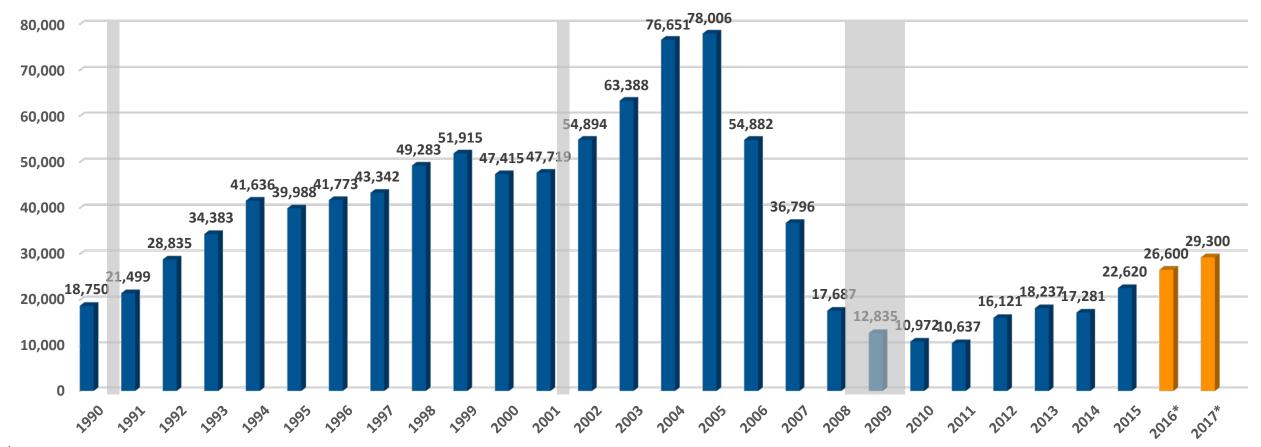


Arizona Single Family Home Permits

1990-2017*

Source: U.S. Census Bureau

Recession Period



*Forecast

Arizona Summary –

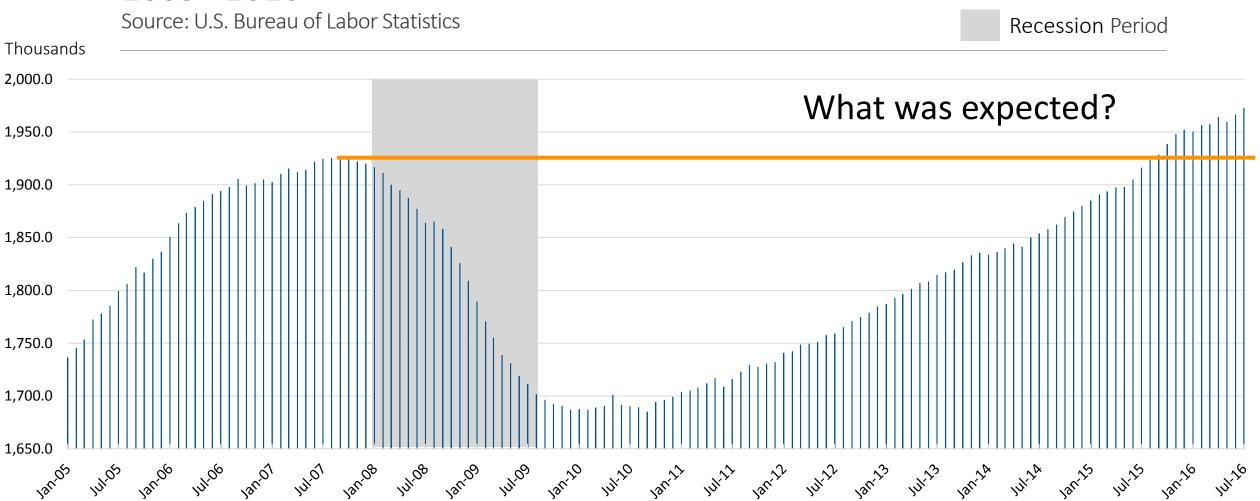
- No boom, but data looks good,
- Some regions doing better than others,
- AZ <u>will</u> outpace nation,
- Some things we cannot control.
- What can we control?

Metro Phoenix recovery finally strong?



Metro Phoenix Employment is 119.6% Recovered

2005 - 2016*

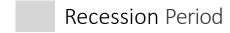


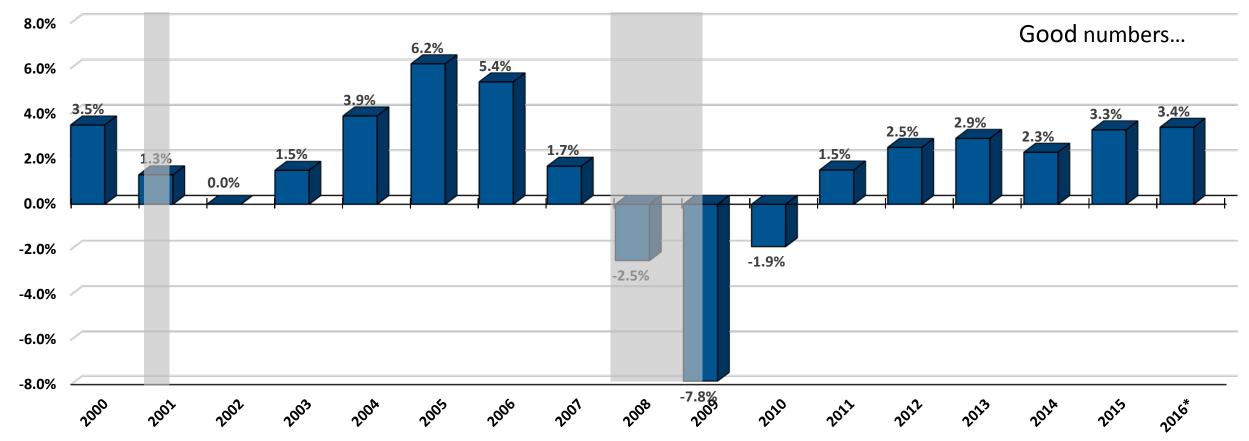
*Through July 2016

Metro Phoenix Employment

Annual Percent Change 2000 - 2016*

Source: Arizona Department of Administration





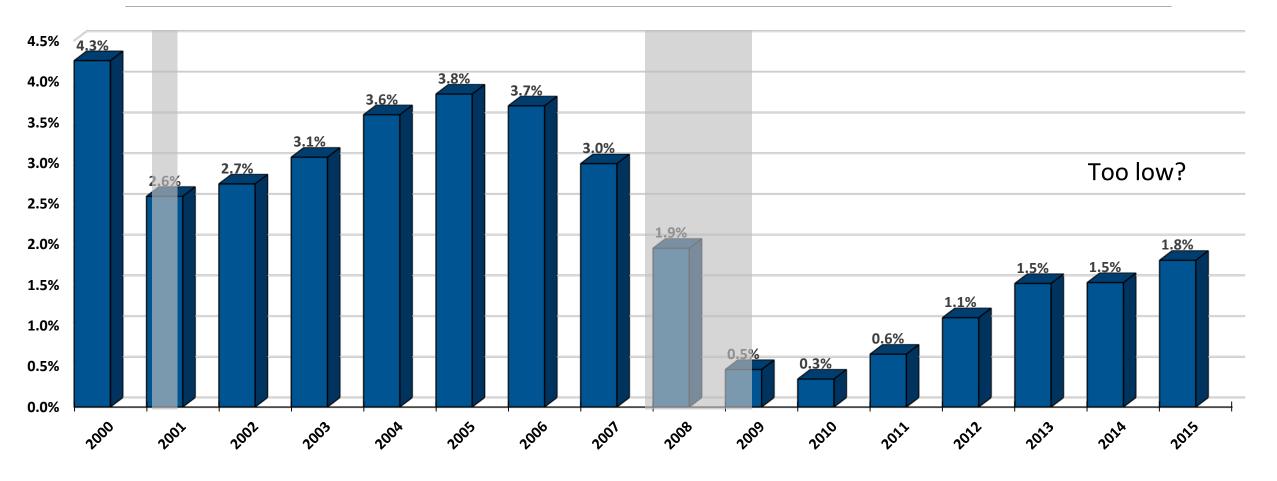
*YTD through July 2016

Metro Phoenix Population

Annual Percent Change 2000 - 2015

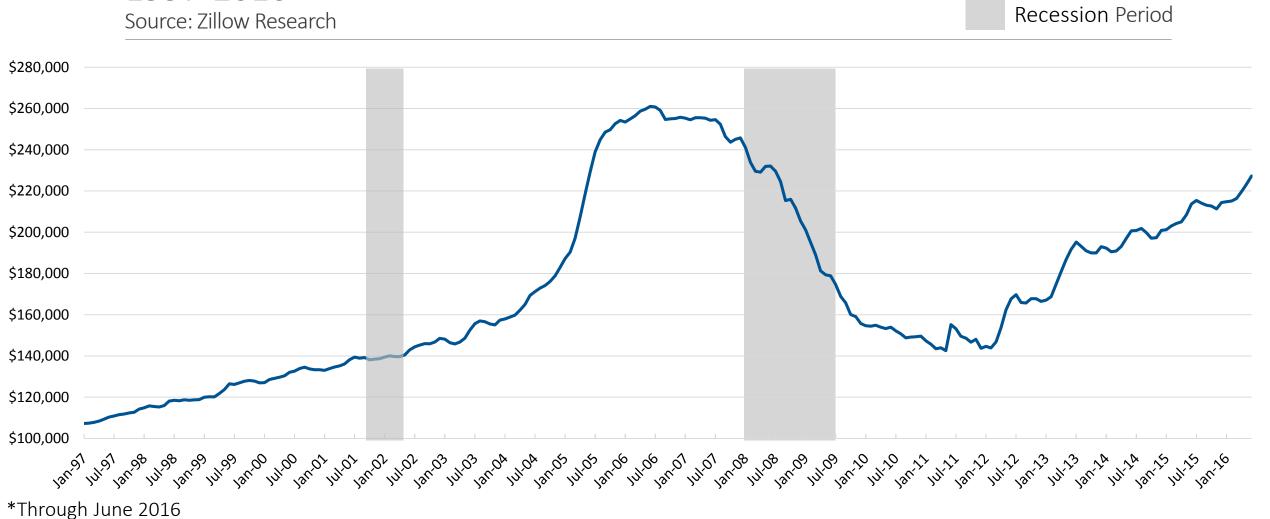
Source: Arizona Department of Administration

Recession Period



Metro Phoenix Median Price of Homes Sold

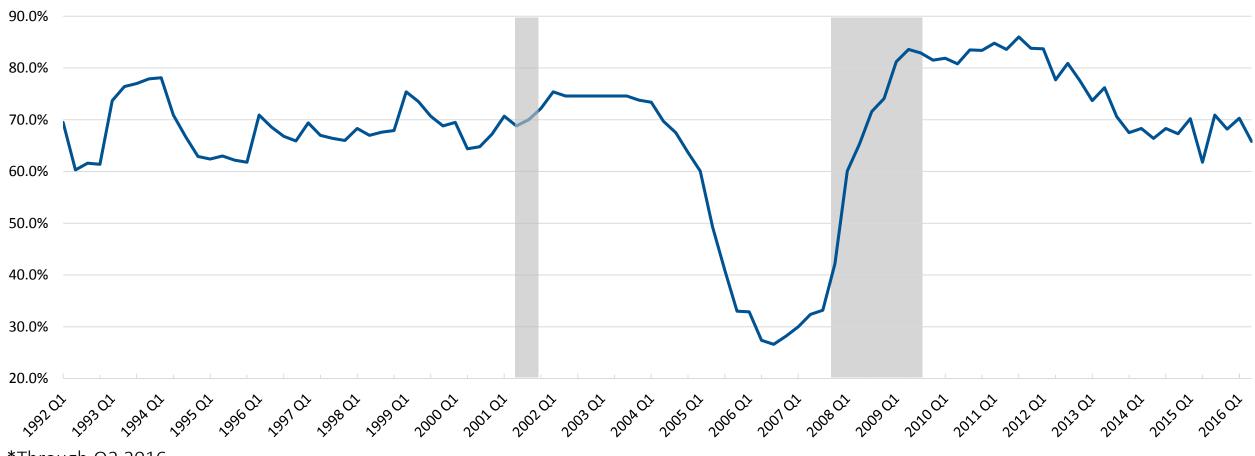
1997-2016*



Metro Phoenix Housing Opportunity Index

Share of Homes Sold Affordable to a Family Earning the Median Income 1992-2016*



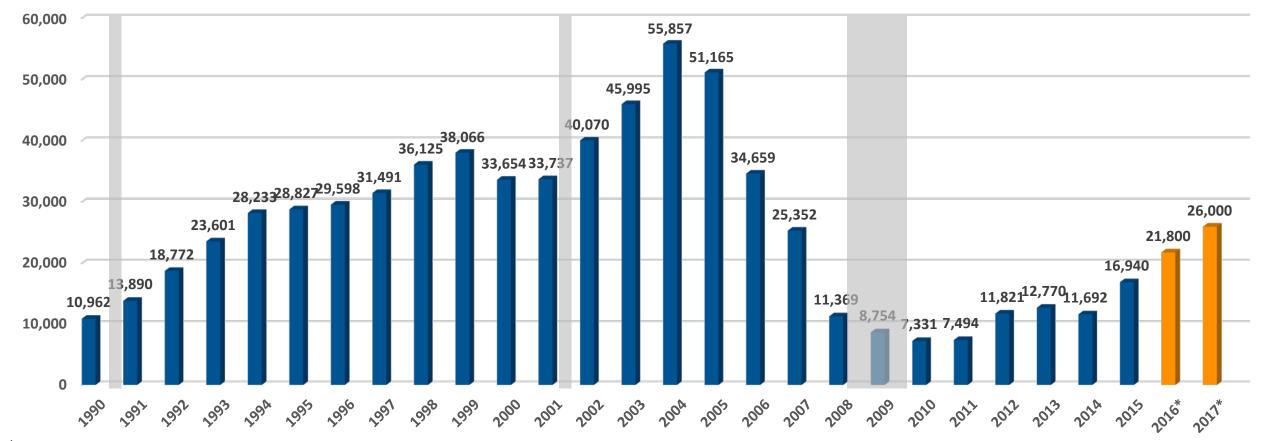


Metro Phoenix Single Family Home Permits

1990-2017*

Source: U.S. Census Bureau

Recession Period



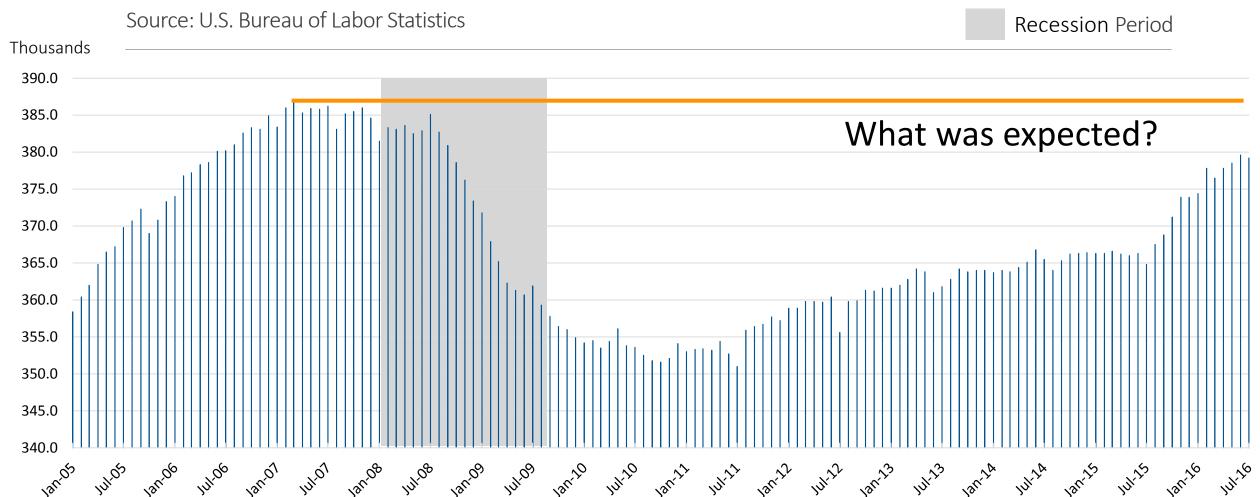
*Forecast

Tucson: From struggling to growth?



Metro Tucson Employment is 78.3% Recovered

2005 - 2016*



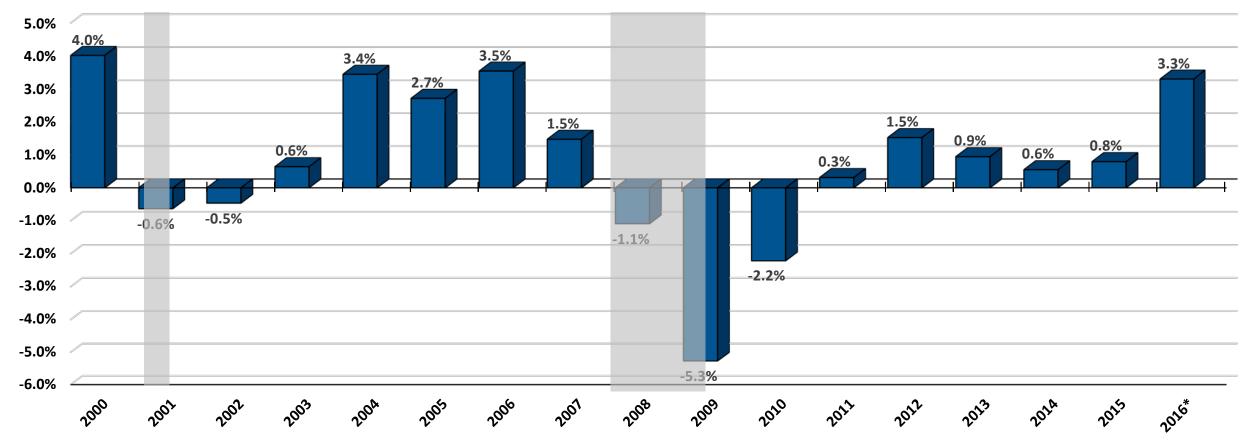
*Through July 2016

Metro Tucson Employment

Annual Percent Change 2000 - 2016*

Source: Arizona Department of Administration

Recession Period

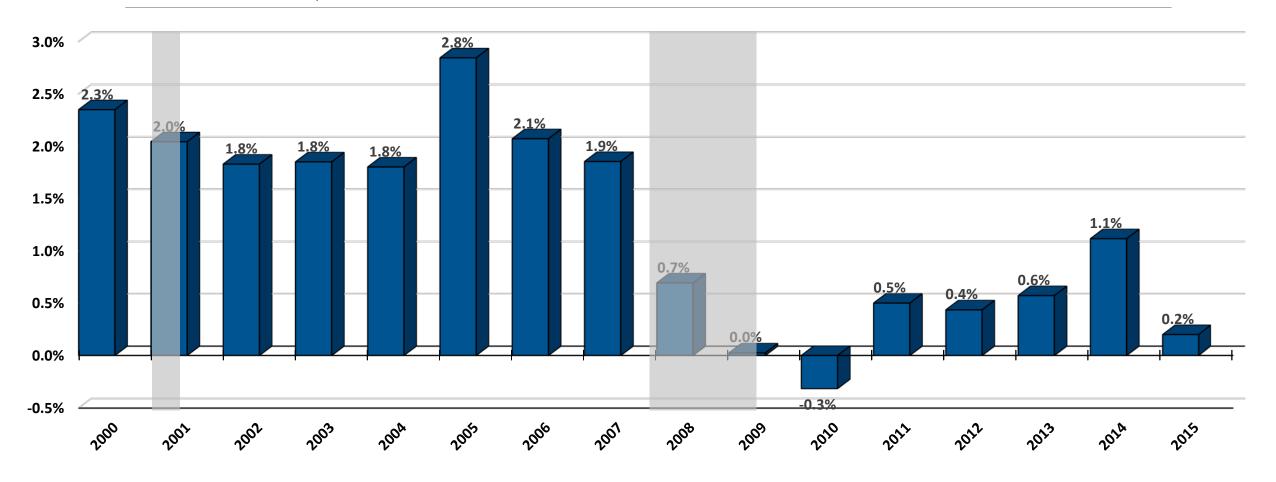


*YTD through July 2016

Metro Tucson Population

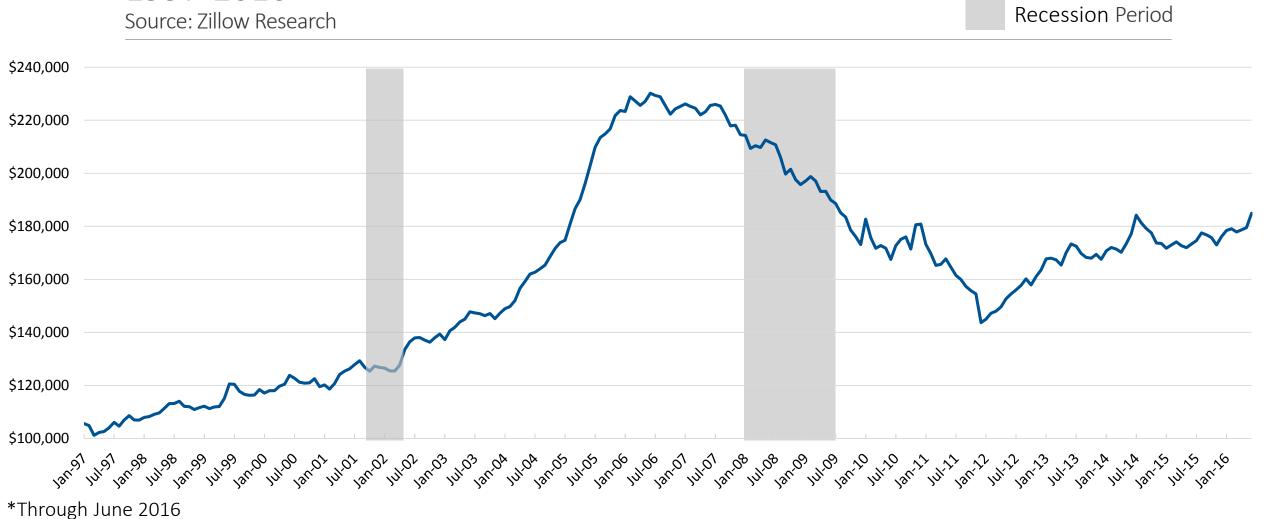
Annual Percent Change 2000 - 2015

Source: Arizona Department of Administration



Metro Tucson Median Price of Homes Sold

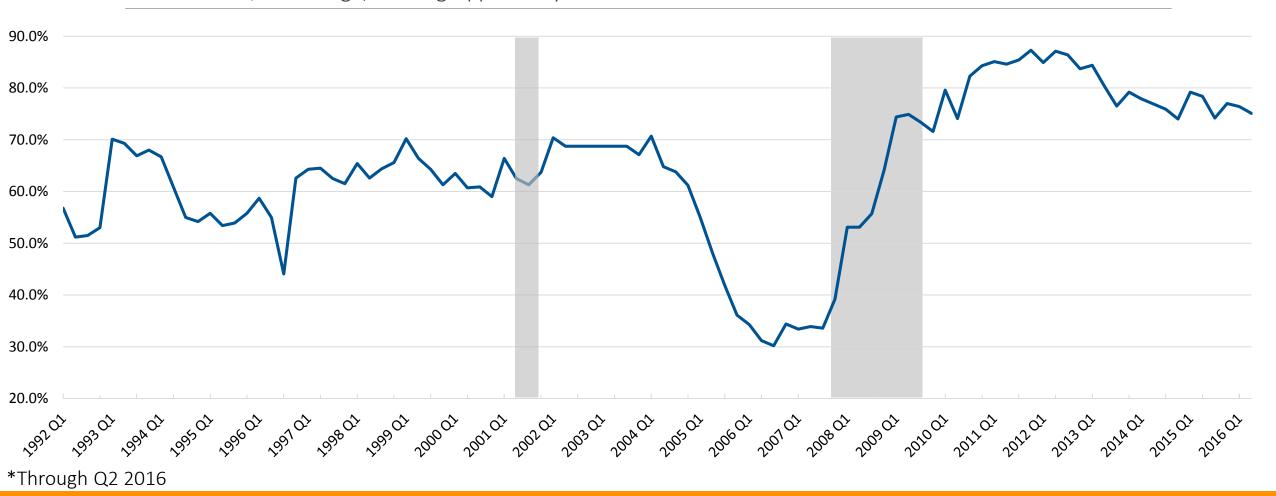
1997-2016*



Metro Tucson Housing Opportunity Index

Share of Homes Sold Affordable to a Family Earning the Median Income 1992-2016*

Source: NAHB/Wells Fargo; Housing Opportunity Index

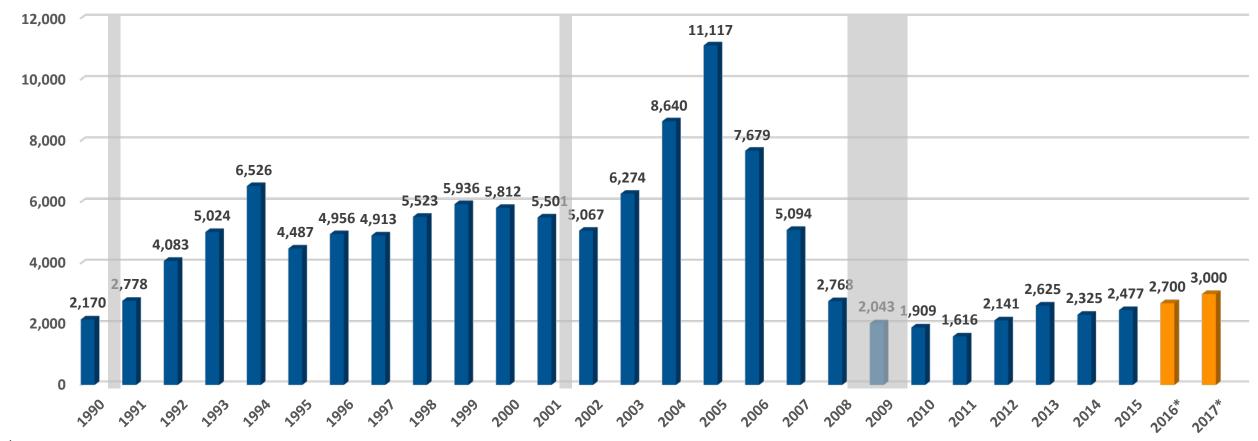


Metro Tucson Single Family Home Permits

1990-2017*

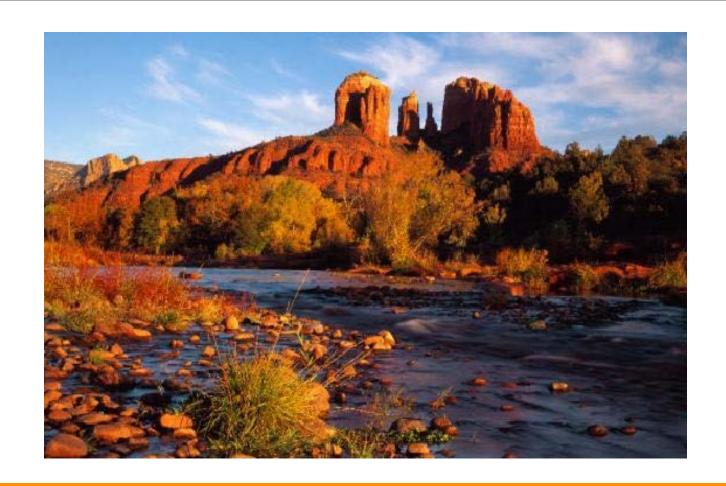
Source: U.S. Census Bureau

Recession Period



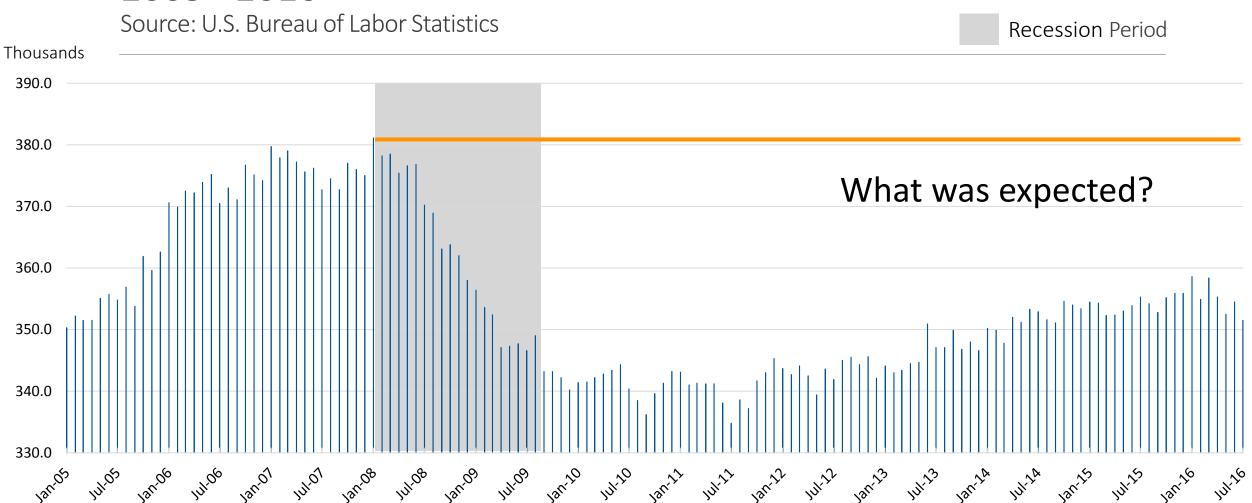
*Forecast

Other parts of the state?



Balance of State is 31.2% Recovered

2005 - 2016*

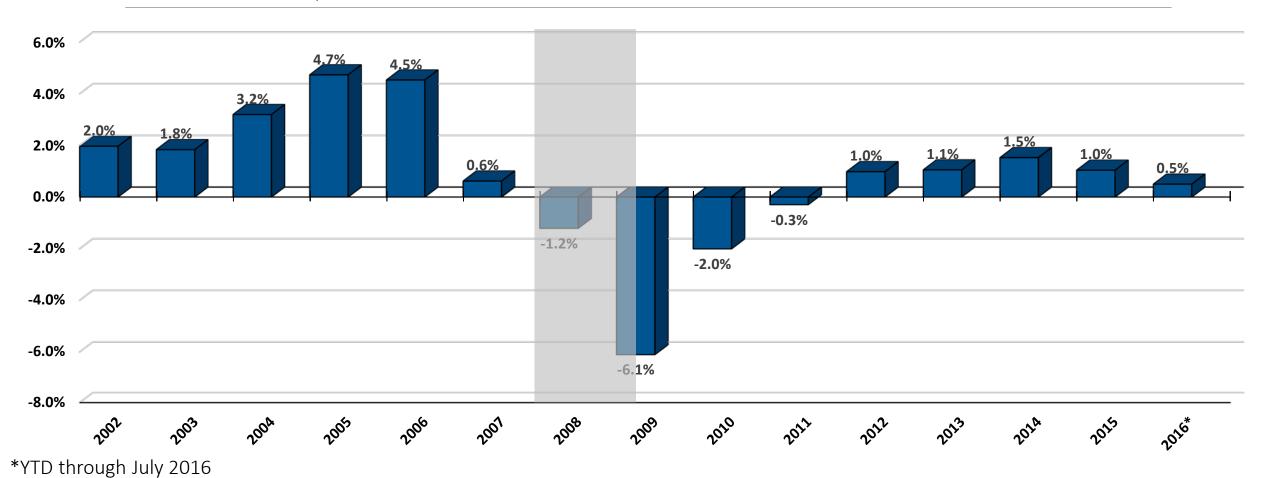


*Through July 2016

Balance of State Employment

Annual Percent Change 2002 - 2016*

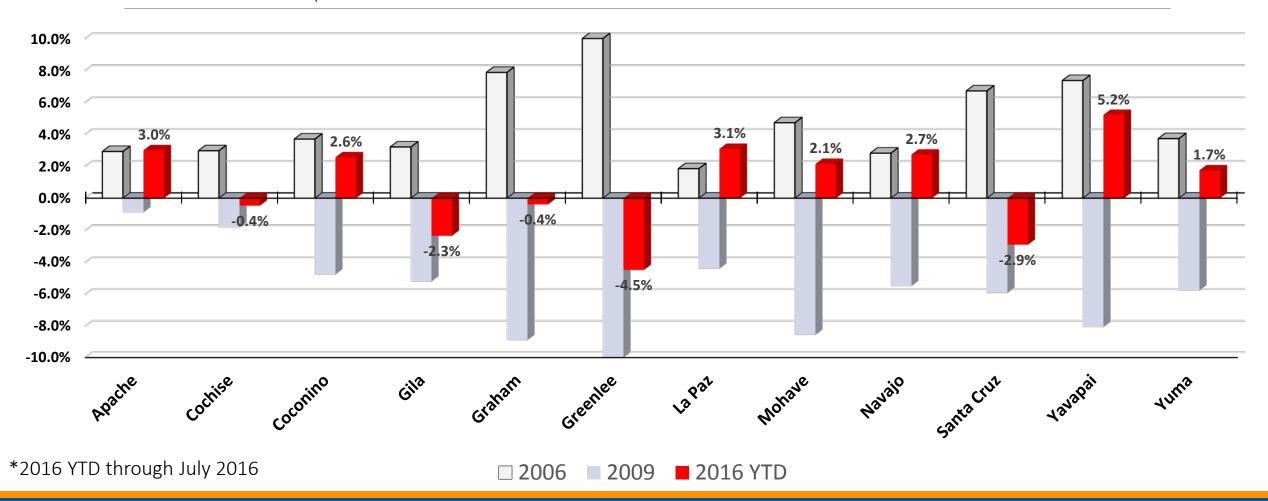
Source: Arizona Department of Administration



Balance of State Employment by County

Annual Percent Change 2006, 2009, 2016*

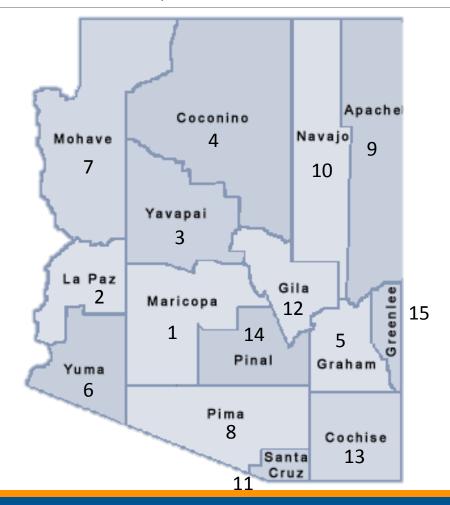
Source: Arizona Department of Administration



Employment Growth

2015 Ranking by County

Source: Arizona Department of Administration



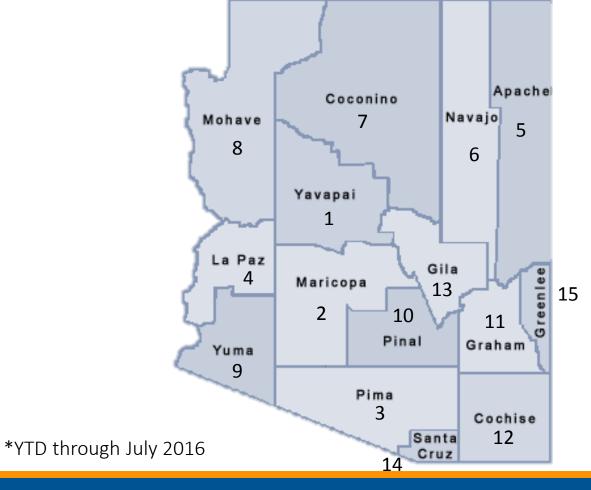
Doesn't tell full story!!!

Arizona Counties			
Rank	% Growth	County	
1	3.4%	Maricopa County	
2	2.9%	La Paz County	
3	2.9%	Yavapai County	
4	2.0%	Coconino County	
5	2.0%	Graham County	
6	1.7%	Yuma County	
7	1.7%	Mohave County	
8	0.8%	Pima County	
9	0.1%	Apache County	
10	-0.1%	Navajo County	
11	-0.2%	Santa Cruz County	
12	-0.7%	Gila County	
13	-0.9%	Cochise County	
14	-0.9%	Pinal County	
15	-17.4%	Greenlee County	

Employment Growth

2016* Ranking by County

Source: Arizona Department of Administration



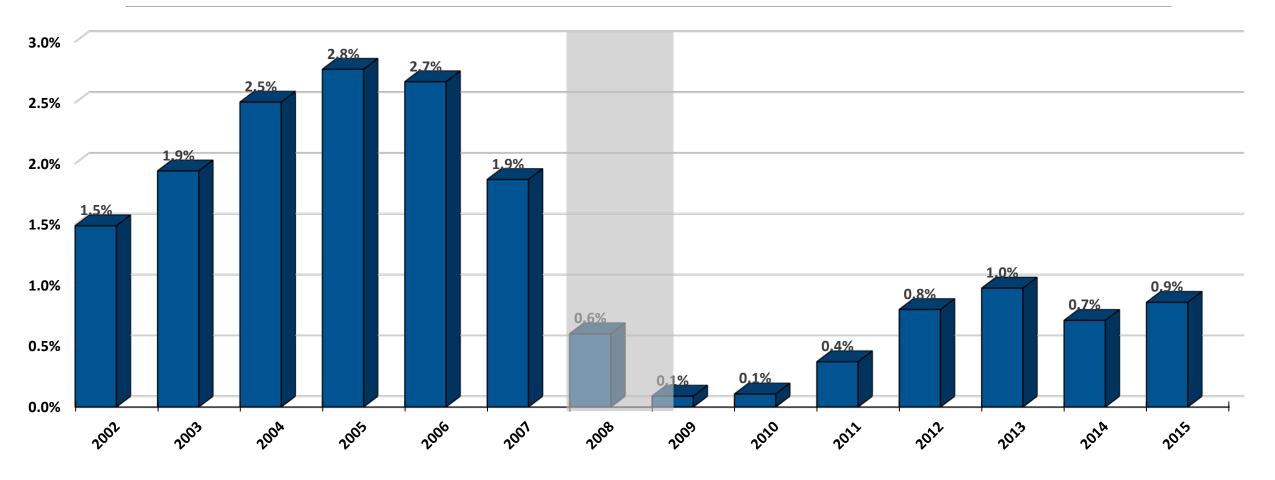
Doesn't tell full story!!!

Arizona Counties			
Rank	% Growth	County	
1	5.22%	Yavapai County	
2	3.99%	Maricopa County	
3	3.71%	Pima County	
4	3.09%	La Paz County	
5	3.01%	Apache County	
6	2.74%	Navajo County	
7	2.57%	Coconino County	
8	2.15%	Mohave County	
9	1.75%	Yuma County	
10	-0.35%	Pinal County	
11	-0.37%	Graham County	
12	-0.44%	Cochise County	
13	-2.33%	Gila County	
14	-2.89%	Santa Cruz County	
15	-4.48%	Greenlee County	

Balance of State Population

Annual Percent Change 2002 - 2015

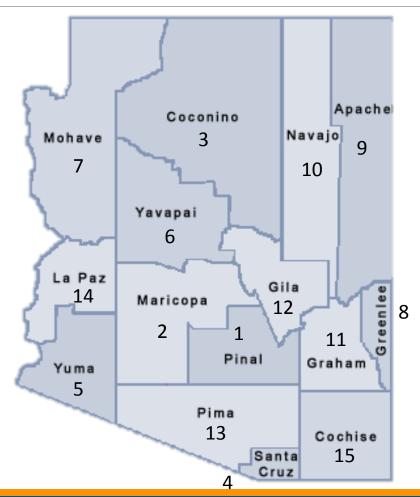
Source: Arizona Department of Administration



Population Growth

2015 Ranking by County

Source: Arizona Department of Administration

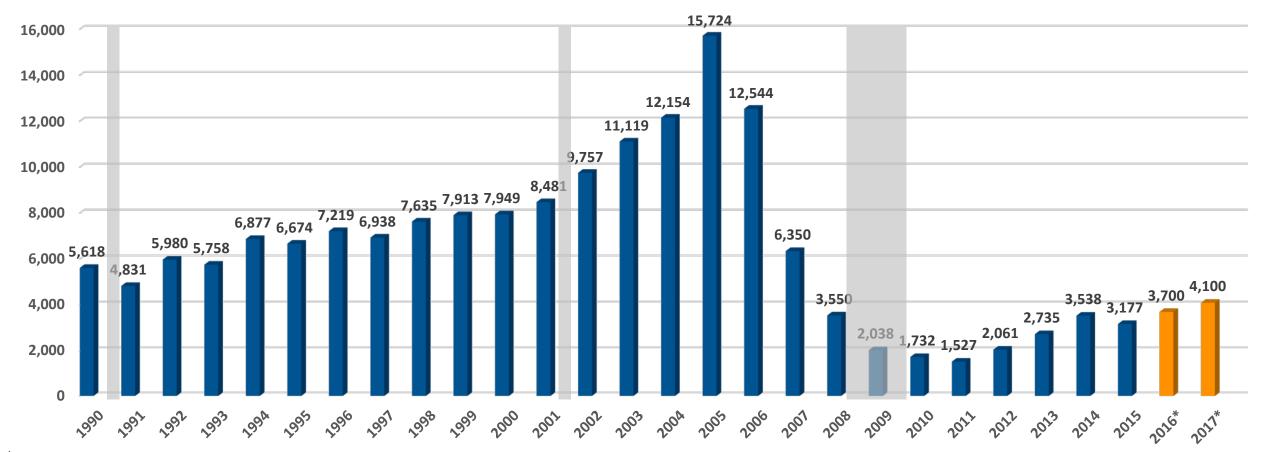


Arizona Counties			
Rank	% Growth	County	
1	2.6%	Pinal County	
2	1.7%	Maricopa County	
3	1.6%	Coconino County	
4	1.4%	Santa Cruz County	
5	1.4%	Yuma County	
6	1.1%	Yavapai County	
7	0.8%	Mohave County	
8	0.8%	Greenlee County	
9	0.5%	Apache County	
10	0.4%	Navajo County	
11	0.4%	Graham County	
12	0.3%	Gila County	
13	0.2%	Pima County	
14	-0.1%	La Paz County	
15	-0.4%	Cochise County	

Balance of State Single Family Home Permits

1990-2017*

Source: U.S. Census Bureau



Where to Focus...How to Impact Growth?

- Recruit businesses?
- Grow from within?



Businesses Still Need Stuff...

- Quality workforce,
- Quality roads,
- Competitive costs,
- Consistent government,
- etc. etc. etc.



What do *people* need?

- Jobs,
- Amenities,
- Affordable housing,
- Available financing,
- Better balance sheets,
- Etc.



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