STATE OF ARIZONA DEPARTMENT OF HOUSING

FILING INSTRUCTIONS (Revised 12-2024)

The online Application and uploading of all required documents, including the passing of any required tests and payment of required licensing fees, must be completed within **ninety (90) days** from the date the application is submitted. Failure to complete all licensing requirements within **ninety (90)** days from the date the application is submitted will result in the termination of the application and the forfeiture of any paid fees. All paid fees for licensure are nonrefundable.

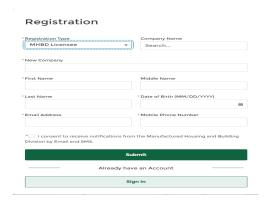
APPLICATION FOR LICENSE

All licenses must be applied for online in the Salesforce platform. In order to register to use the Salesforce portal, the applicant must go to https://arizonahousing.my.site.com/MHD/s/login/?ec=302&startURL=%2FMHD%2Fs%2F. If no other business license (Manufacturer, Installer, or Dealer) in the entity's name is held with the Department, select Register Here. If the entity held a previous license with the Department, contact us for the company's verification code. *Instead of entering the entity's name in the New Company field, search the Company Name in the field that is located across from Registration Type, select the Company Name and enter the company registration code.



Select MHBD Licensee as the Registration Type. In the New Company field, enter the name of the entity that is applying for the license. Enter the information of the individual who is applying for the license on behalf of the entity in the remaining fields. Check the 'I consent' box and Submit. The system will send an email. Click on the link, create a password and login to start the online application. Refer to the Portal User Guide. Instructions start on page 34. https://housing.az.gov/sites/default/files/2024-07/Portal-User-Guide_0.pdf Portal User Guides are found in e-Licensing Solution.

https://housing.az.gov/programs/office-of-manufactured-housing/e-licensing-solution



License Classification

Refer to the license classifications found for Dealer License, Manufacturer License and/or Installer License. https://housing.az.gov/programs/office-of-manufactured-housing/licensing

Agency Disclosures

'Required Agency Disclosure for all Applicants' appears. Applicant may click on this to see all required agency disclosures. On this same page, you will see questions. Select your response to each of the questions.

Identification

Business Name: Enter the name of the entity that is applying for the license.

Business Phone: Enter the business phone number.

Email Address: Enter the email address for the business entered in 'Business Name'. The Department will send all

correspondence to the email address. **Doing Business As**: Select the entity type.

Doing Business As Name: If the business has a DBA, enter that DBA name.

Principal Place of Business: Enter the business address in 'Search Address'. The Street Address, City, and Zip/Postal Code should appear in those fields. Select State/Province, County/Borough/Parish, and Country. The principal place of business address is the physical address where business will be conducted. If the Principal Place of Business address is a rural route or has no street address, include brief description such as "corner of", "at intersections of" or "at Milepost.".

Mailing Address: Check the box if the mailing address is the principal place of business address. If mailing address is different, enter the mailing address. There can only be one mailing address of record.

Branch Addresses: Select Add an address if there is a branch and enter the requested information. The Department will not license a branch that is a separate legal entity that is different from the applicant.

Qualifying Party

Qualifying Party means a person who is an owner, employee, corporate officer or partner of the licensed business and who has active and direct supervision of and responsibility for all operations of

that licensed business. If the entity is an LLC, the Qualifying Party could be a Member or Manager of the LLC. Qualifying Party must reside in the same State as the principal place of business. The Qualifying Party cannot be an individual who is a Qualifying Party for another license that has the same license classification. There can only be one Qualifying Party. Qualifying Party is a 'position' that the individual holds with regards to the license. The Qualifying Party would only be viewed as the license holder if the business entity is an Individual/Sole Proprietorship and the Qualifying Party is the Owner.

Qualifying Party is: Select the Qualifying Party's position with regards to the entity that is applying for the license. In the case of an LLC, indicate if the Qualifying Party is a Member or Manager of the LLC or an employee of the LLC. In the case of a Corporation, indicate if the Qualifying Party is a corporate officer or an employee of the corporation. The Qualifying Party must reside in the same State as the principal place of business.

Search Contact field: If the Qualifying Party is listed as Personnel on another license, enter the Qualifying Party's full name and date of birth and select Search Contact. If the individual's name appears, click on it and some of the individual's information will auto-populate with that individual's information. Enter the remaining information. If not listed as Personnel on any other Department license, complete the fields.

Arizona Statutory Agent

Arizona Statutory Agent is the registered agent who agrees to receive any Service of Process sent to your LLC or corporation and then forward it to you. "Process' means any legal document or collection of legal documents. "Service" is the act of serving or delivering those documents. Examples of things delivered by Service of Process are a court summons, a complaint, a writ, or a subpoena. Individuals/Sole Proprietorships and Partnerships are not required to have an Arizona Statutory Agent. A Foreign Corporation or Foreign LLC is required to have an Arizona Statutory Agent. If the Arizona Statutory Agent is a person, they must be a resident of Arizona and they must have a physical street address in Arizona. If the Arizona Statutory Agent is a company, they must be registered to do business in Arizona, they must have a place of business in Arizona and they must have a physical street address in Arizona. Enter the Arizona Statutory Agent's information. In the State/Province field, you must choose Arizona.

Official Personnel

The Personnel of Applicant shall include the qualifying party in all instances.

If applying as Individual (Sole Proprietorship), the Individual's information must be entered.

If applying as a Partnership, the Partners' information must be entered.

If applying as a Corporation, the Corporate Officer's information must be entered -i.e. president, vice president, secretary and treasurer if applicable.

If applying as an LLC, the Member's and Managing Member's (Manager's) information must be entered.

If applying as a Limited Partnership, the General Partner's and Limited Partner's must be entered.

This section requires the residence address and residence phone numbers of the identified Personnel. Enter the full legal name of the individual(s) as it appears on the birth certificate. Instructions are provided for an Applicant that is a tiered entity.

Questions

The questions apply to all individuals identified in Section E as well as the entity that applied for the license.

- 1. 'Has any person described above been affiliated with any business license issued by any State?' Any State includes Arizona. This question refers to any business license, regardless of whether the license is valid or invalid. If response is 'yes', applicant may upload copies of the licenses or a spreadsheet that contains columns for entering the name of the State agency that issued the license, the name on the license, the license number, license type, license classification if applicable, and current status of the license.
- 2. 'Has any person described above acted in the capacity of Qualifying Party in this or any other State? If response is 'yes', applicant may upload a spreadsheet that details the same information as above and add a column to indicate who in Section E is or was listed as the Qualifying Party for the identified license(s).
- 3. 'Has any person described above within one year prior to date of the application had a license refused or revoked? If response is 'yes', provide a signed letter providing details.
- 4. 'Has any person described above been arrested or convicted of a felony in any State or Federal jurisdiction, or had final judgment brought against them in a civil action upon grounds of fraud, misrepresentation or deceit? If response is 'yes', provide copies of the complaints or indictments and evidence of the final disposition(s).
- 5. Are all parties citizens of the United States? If the applicant's principal place of business address is outside the United States, the applicant does not need to provide documentation that proves the individuals listed in Section E are citizens of the United States.

<u>Document Upload</u>: The below apply to all applicants. *Applicant for D-8B license is not required to post of bond.*

- -Agreement for Conditional License signed by the Individual/Owner or Corporate Officer or Managing Member or Partner or General Partner.
- -Certificate of Qualifying Party
- -Pages 1 and 2 of Arizona Statement of Citizenship and Alien Status for State Public Benefits completed by the Qualifying Party, all Partners if a Partnership, and the Individual/Owner.
- -Proof of citizenship is required for the Qualifying Party, all Partners if a Partnership, and the Individual/Owner. Copy of passport or passport card may be provided.
- -Refund Policy and Certification Form signed by Individual/Owner or Corporate Officer or Managing Member or Partner or General Partner.
- -Statement of Authorization for Release of Information for all parties listed in 'Official Personnel' including the Qualifying Party.
- -License bond on the Department of Housing's license bond form. If Manufacturer or Installer with branches, a separate license bond is required for the principal place of business address and each branch. *D-8B applicant is exempt from bonding requirement. **Applicants, who intend to post a cash bond, must contact the Department for separate instructions.
- -Legible copies of the front and back of Fingerprint Clearance Card(s) issued by the Arizona Department of Public Safety for all individuals listed in the Personnel Section of the application (including the Qualifying Party).

https://psp.azdps.gov/services/fccFormTriage Select 'Apply for a Card/Request a Replacement' and Continue. Non-IVP Clearance Card is required.

Additional documents required for Corporation:

- -Copy of Articles of Incorporation and, if applicable, copies of any Amendment to the Articles of Incorporation that reflect a change of name
- -Letter of good standing/Letter of existence from the State agency that registered the corporation that is currently dated.
- -Evidence that the Corporation (foreign or domestic) was granted authority to transact business in the State of Arizona.
- *Contact the Arizona Corporation Commission for instructions on how to apply. https://azcc.gov/

Additional documents required for LLC:

- Copy of Articles of Organization and, if applicable, copies of any Amendment to the Articles of Organization that reflect a change of name
- -Letter of good standing/Letter of existence from the State agency that registered the LLC that is currently dated.
- -Evidence that the LLC (foreign or domestic) was granted authority to transact business in the State of Arizona. *Contact the Arizona Corporation Commission for instructions on how to apply. https://azcc.gov/

Additional document required for foreign Limited Partnership:

- -Certificate of Registration to Transact Business in Arizona granted by the Arizona Secretary of State
- *Contact the Arizona Secretary of State for instructions on how to apply. https://azsos.gov/business

Dealers only: Read A.R.S. 41-4030 (A) and (C) to determine if the company must use the services of a title company or has the ability to use a Dealer trust account (that must be opened at a bank branch that is physically located in Arizona).

- -If applying for a D-10 license and the company will engage only in the sale of commercial units, upload a letter signed by a Corporate Officer or Managing Member that states this. If this letter is uploaded, upload a blank piece of paper for the Trust or Escrow Account Authorization form.
- -If applying for a D-10 license and the company will engage in selling both residential and commercial units, upload the Trust or Escrow Account Authorization form. If a Dealer trust account was opened, the Applicant must upload a copy of the trust account signature card. If the signature card does not indicate the account is a trust account, a signed letter from the bank that states the account name, account number, and that the bank recognizes the account is a trust account is also required in addition to the copy of the signature card.
- -If applying for a D-8, D-8B or D-12, upload the Trust or Escrow Account Authorization form. If a Dealer trust account was opened, the Applicant must upload a copy of the trust account signature card. If the signature card does not indicate the account is a trust account, a signed letter from the bank that states the account name, account number, and that the bank recognizes the account is a trust account is also required in addition to the copy of the signature card. To complete the Trust or Escrow Account Authorization form to show that the dealer will use the services of a title company, enter the word Varies or Various for the Account Number. Enter the name of the title company on the appropriate line. Enter the physical address of the title company office on the appropriate line followed by the City, State and Zip Code of that address on the following line. Enter the business name stated on the application on the line that is for Licensed Business Name. An individual whom the title company acknowledges as being a representative of that business must sign on the line that is for Signatory on Account signature and the signature must be notarized.

Note: Some financial institutions prefer to identify the account as an 'escrow account'. This is acceptable to the Department.

Installers only: Prior to starting the application for an installer license, email proof the Qualifying Party meets the experience requirements set forth in Arizona Administrative Code R4-34-204.B to the Department's licensing staff. The Certification Experience Verification and History Spreadsheets, if needed, are available on our website under Licensing Links. https://housing.az.gov/programs/office-of-manufactured-housing/licensing When approved to proceed with applying for the installer license, upload the evidence showing the Qualifying Party meets the experience requirements.

A Qualifying Party for an I-10C, I-10D or I-10G installer license must successfully complete the course provided by MHI (Manufactured Housing Institute) and must successfully pass the Department's online test with a score of 80% or better. MHI charges for their course. The Qualifying Party will receive testing information after the application has been submitted and reviewed by the Department.

Effective January 1, 2025, a Qualifying Party for an I-10G installer license must provide evidence of successful completion of the Modular Building Institute (MBI) 'Introduction to Commercial Modular Construction' online course in addition to successfully completing the course provided by MHI and successfully passing the Department of Housing's online test. Here is the link to MBI: https://www.pathlms.com/mbi

Miscellaneous:

- -Proof that trade name was registered with the Arizona Secretary of State.
- *If applicable, email this item to the Department and we will upload.

Document Upload items that do not apply to the entity applying for the license

Upload blank pieces of paper for those items.

<u>Signature Page</u>: Select the green arrow and the form will appear. Print the form. The signature page states who is required to sign the signature page. Signatures must be notarized. The affirmation box must be checked. Upload the completed form.

Pay and Submit

Refer to the FY (Fiscal Year) Fee Schedule on our website. Fiscal year starts July 1 of each year.

Information about Applicant

If, before the issuance of the license, information brought to the attention of the Director concerning the qualifications of the applicant is such that in the Director's discretion it may be proper to deny the license, the Director may notify the applicant that the license is denied.

If the license application is denied, the applicant may request in writing a hearing if the applicant so desires.