# ARIZONA DEPARTMENT OF HOUSING
## MONTHLY SUMMARY REPORT

**FEBRUARY 2018**

| | FEBRUARY Reviews Completed | YTD | Prior YTD | Current Total Fees Generated | YTD | Prior YTD |
|---|---|---|---|---|---|---|
| ENG. REPORT - FBB | 38 | 335 | 254 | $3,611.50 | $55,538.50 | $47,076.00 |
| ENG. REPORT - MH | 10 | 78 | 80 | $1,050.00 | $12,300.00 | $13,164.00 |
| **PERMIT REPORT:** | **FEBRUARY Permits Issued** | **YTD** | **Prior YTD** | **Current Total Fees Generated** | **YTD Fees Generated** | **Prior YTD Fees Generated** |
| M/H | 86 | 758 | 717 | $39,474.00 | $333,098.00 | $250,950.00 |
| FBB | 60 | 259 | 175 | $23,067.00 | $103,023.90 | $57,570.50 |
| **INSPECTIONS REPORT:** | **FEBRUARY Plant Inspections** | **Current Total of Inspections** | **Current Total of Violations Sited** | **Prior YTD Total Violations** | ****Current Total Fees Generated** | **YTD Total Fees Generated** |
| M/H | 10 | 104 | 6 | 121 | $576.31 | $ 13,325.29 |
| FBB | 1 | 18 | 0 | 3 | $55.45 | $ 1,155.46 |
| **CERTIFICATE REPORT (INSIGNIA) :** | **FEBRUARY Insignias Issued** | **YTD** | **Prior YTD** | **Current Total Fees Generated** | **YTD** | **Prior YTD** |
| INSTALLATION | 312 | 3111 | 2622 | $3,120.00 | $31,110.00 | $26,220.00 |
| FBB MANUFACTURER | 44 | 237 | 182 | $2,244.00 | $12,087.00 | $9,282.00 |
| **LICENSING REPORT:** | **FEBRUARY New Licenses Issued** | **YTD** | **Current Total Licensees** | **Prior Year Total Licensees** | **Current Total Fees Generated** | **YTD** |
| MANUFACTURERS | 2 | 9 | 75 | 68 | $1,728.00 | $7,776.00 |
| DEALERS | 0 | 17 | 251 | 237 | $0.00 | $9,250.00 |
| SALES PERSONS | 21 | 143 | 668 | 642 | $4,326.00 | $29,458.00 |
| INSTALLERS | 1 | 6 | 91 | 87 | $741.00 | $4,137.00 |

| **RENEWAL LICENSING REPORT:** includes late renewals | **FEBRUARY Renewal Licenses Issued** | **YTD** | **Current Total Fees Generated** | **YTD** |
|---|---|---|---|---|
| MANUFACTURERS | 3 | 41 | $1,296.00 | $19,996.00 |
| DEALERS | 17 | 160 | $5,142.50 | $52,339.25 |
| SALES PERSONS | 38 | 294 | $4,326.00 | $33,140.25 |
| INSTALLERS | 5 | 51 | $1,696.00 | $15,621.00 |

| | FEBRUARY OMH FEES | YTD REVENUE | PRIOR YTD REVENUE | CURRENT EXPENDITURES | YTD EXPENDITURES | PRIOR YTD EXPENDITURES | ESTIMATED ANNUAL REVENUE | ESTIMATED ANNUAL EXPENDITURES |
|---|---|---|---|---|---|---|---|---|
| **EXPENSE & REVENUE REPORT:** | $92,453.76 | $733,355.65 | $633,165.69 | $85,205.04 | $636,359.60 | $583,480.17 | $1,100,033.48 | $954,539.40 |

| **Consumer Recovery Fund** | Monthly Deposit | Monthly Claims Paid | Monthly Interest Earned | Fund Balance |
|---|---|---|---|---|
| | $ 7,620.00 | $ - | $ 654.53 | $ 628,380.44 |

| **Educational Grants** | Education Fund Balance Forward from prior FY | 75% of Prior Year's Recovery Fund Interest | Education Fund Balance | Checks Issued for Grants | REC FUND Balance | Amount Available for Grants |
|---|---|---|---|---|---|---|
| FY 07 | NA | NA | NA | NA | $ 939,154.13 | $ 2,550.00 |
| FY 08 | $ 2,550.00 | $ 11,759.25 | $ 14,309.25 | $ 13,000.00 | $ 14,396.87 | $ 1,309.25 |
| FY 09 | $ 1,309.25 | $ 11,129.25 | $ 12,438.50 | $ 5,000.00 | $ 21,191.87 | $ 7,438.50 |
| FY 10 | $ 7,438.50 | $ 13,735.50 | $ 21,174.00 | $ 0 | $ 52,381.62 | $ 21,174.00 |
| FY 11 | $ 21,174.00 | $ 242,924.25 | $ 264,098.25 | $ 0 | $ 46,320.63 | $ 46,320.63 |
| FY 12 | $ 264,098.25 | $ 2,780.40 | $ 266,878.65 | $ 0 | $ 142,998.62 | $ 50,000.00 |
| FY 13 | $ 266,878.65 | $ 4,114.28 | $ 270,992.93 | $ 0 | $ 153,654.09 | $ 50,000.00 |
| FY 14 | $ 270,992.93 | $ 3,752.71 | $ 274,745.64 | $ 0 | $ 248,636.20 | $ 50,000.00 |
| FY 15 | $ 274,745.64 | $ 3,783.92 | $ 278,529.56 | $ 0 | $ 363,368.48 | $ 50,000.00 |
| FY 16 | $ 278,529.56 | $ 5,473.50 | $ 284,003.06 | $ 5,775.00 | $ 456,321.26 | $ 44,225.00 |
| FY 17 | $ 278,228.06 | $ 3,199.32 | $ 281,427.38 | $ 5,157.00 | $ 562,819.12 | $ 39,068.00 |

| **Educational Grants** | **Prior Year Interest** |
|---|---|
| FY 07 | NA |
| FY 08 | $ 15,679.00 |
| FY 09 | $ 14,839.00 |
| FY 10 | $ 18,314.00 |
| FY 11 | $ 323,899.00 |
| FY 12 | $ 3,707.20 |
| FY 13 | $ 5,485.70 |
| FY 14 | $ 5,003.61 |
| FY 15 | $ 5,045.22 |
| FY 16 | $ 7,298.00 |
| FY 17 | $ 4,265.76 |

**NOTE:**
**$323,899.00 includes $315,911.00 that was transferred over from the Cash Bond Fund for all prior years' interest**

# FEBRUARY 2018

| PRODUCTION REPORT: | Single | Double | Triple | Quad | Five | Inspection Visits | Violations Cited |
|---|---|---|---|---|---|---|---|
| Number of Homes Labeled | 58 | 154 | 2 | 0 | 0 | 10 | 6 |

| PRODUCTION TREND: | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| January | 192 | 221 | 173 | 162 | 142 | 92 | 112 | 99 | 81 | 126 | 286 | 374 | 723 |
| February | 215 | 220 | 178 | 148 | 127 | 84 | 111 | 80 | 87 | 112 | 281 | 349 | 739 |
| March | | 236 | 201 | 160 | 120 | 98 | 115 | 107 | 106 | 119 | 290 | 389 | 825 |
| April | | 197 | 210 | 193 | 151 | 149 | 117 | 86 | 99 | 108 | 321 | 354 | 595 |
| May | | 219 | 218 | 181 | 161 | 156 | 135 | 108 | 108 | 116 | 304 | 400 | 740 |
| June | | 242 | 244 | 189 | 146 | 159 | 130 | 123 | 126 | 124 | 254 | 419 | 762 |
| July | | 177 | 153 | 196 | 147 | 141 | 109 | 78 | 117 | 102 | 243 | 334 | 486 |
| August | | 260 | 215 | 171 | 182 | 143 | 140 | 110 | 108 | 118 | 275 | 397 | 663 |
| September | | 225 | 220 | 168 | 148 | 140 | 99 | 90 | 123 | 135 | 247 | 308 | 490 |
| October | | 247 | 196 | 185 | 175 | 181 | 145 | 90 | 90 | 146 | 251 | 342 | 522 |
| November | | 223 | 206 | 164 | 135 | 148 | 83 | 110 | 92 | 119 | 184 | 312 | 463 |
| December | | 189 | 212 | 150 | 124 | 129 | 111 | 115 | 88 | 100 | 147 | 241 | 377 |
| **YTD TOTAL** | **407** | **2656** | **2426** | **2067** | **1758** | **1620** | **1407** | **1196** | **1225** | **1425** | **3083** | **4219** | **7385** |

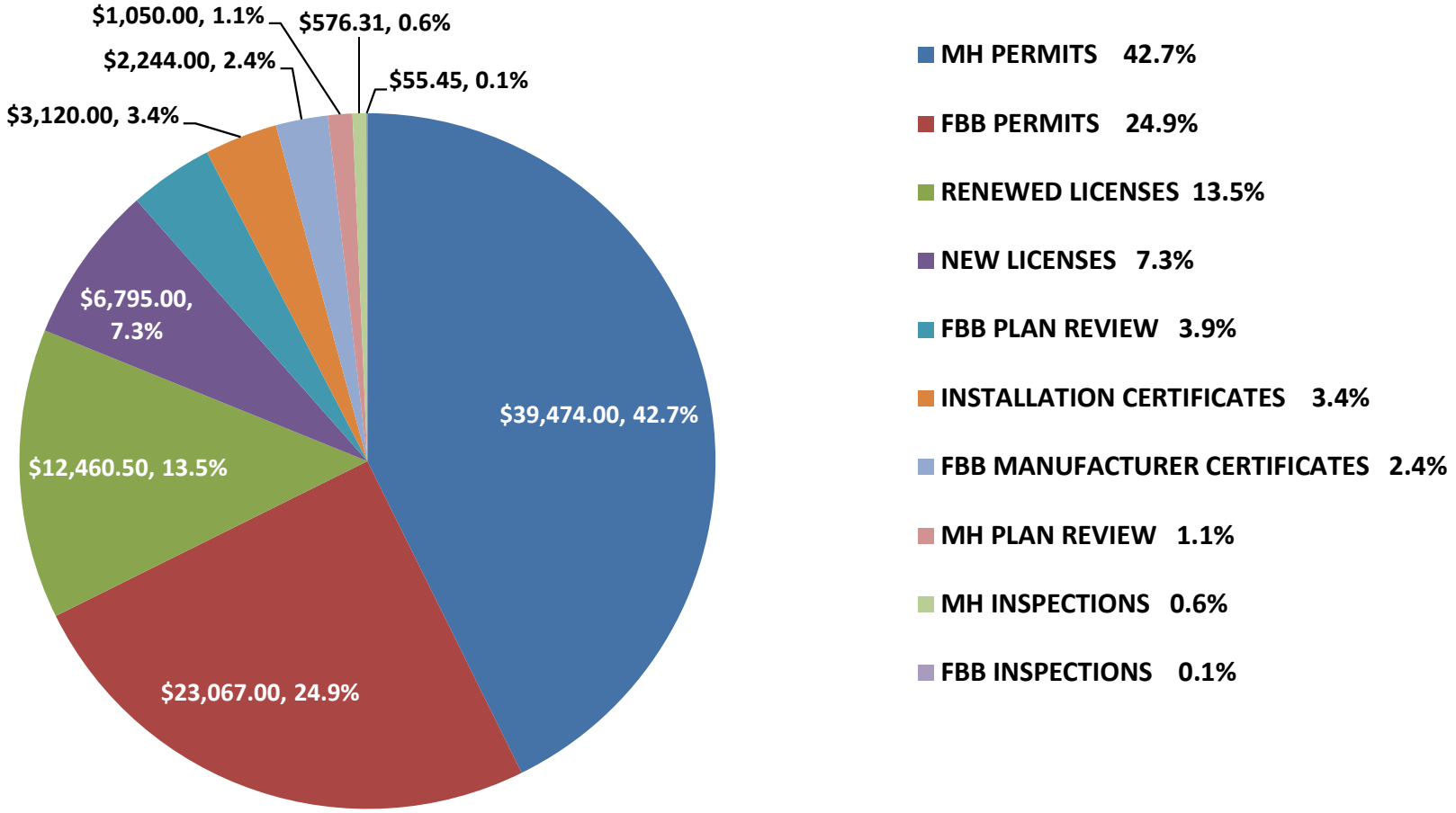
| AUDITS: | With Violations | With Out Violations | Unlicensed Activity Investigations |
|---|---|---|---|
| Trust Account Audits | 8 | 1 | 0 |

| COMPLAINTS: | Current | YTD | Prior |
|---|---|---|---|
| **New Received** | 2 | 26 | 43 |
| Closed/Reopened | 0 | 3 | 0 |
| Closed for the Month | 10 | 41 | 42 |

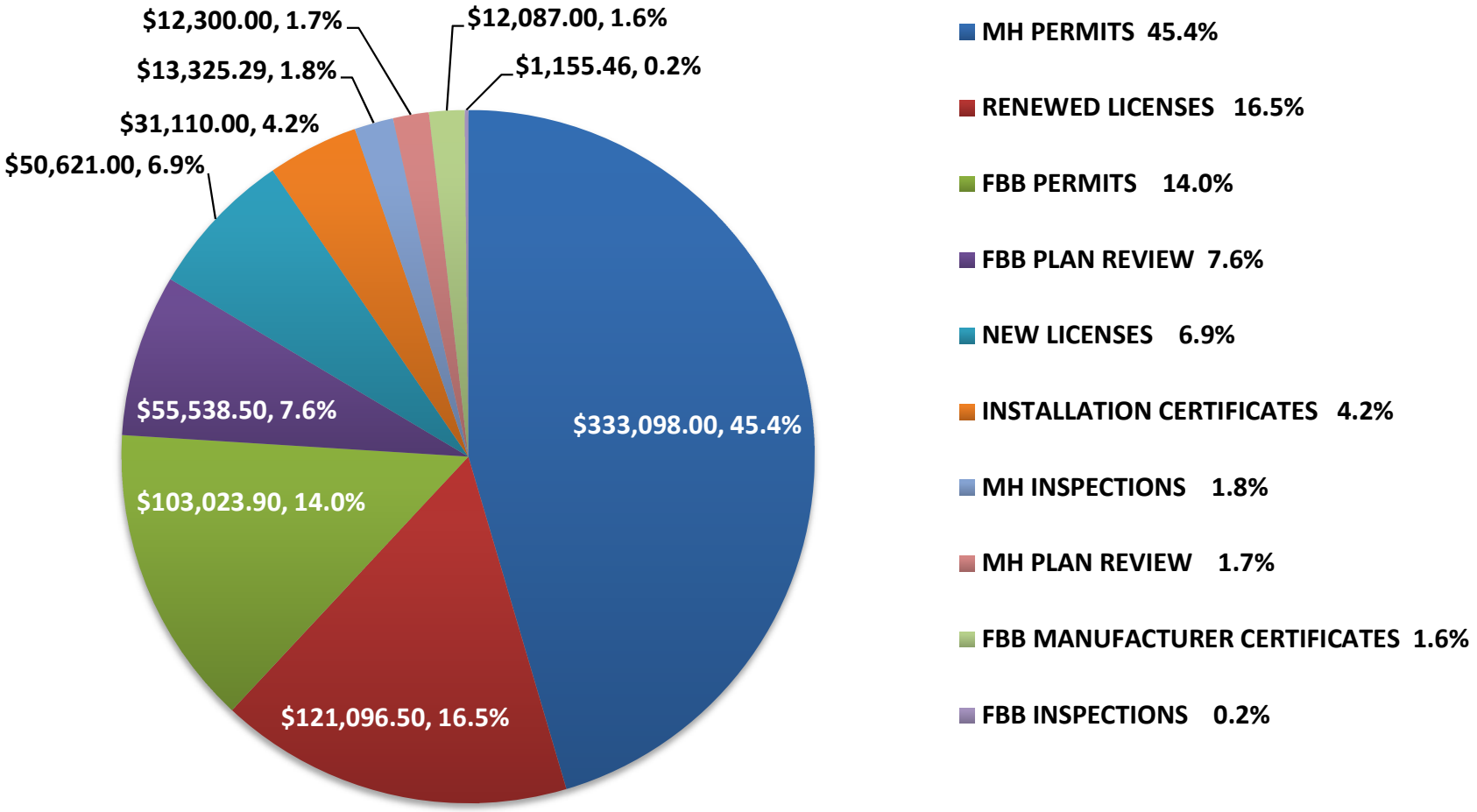
**10** open/active complaints

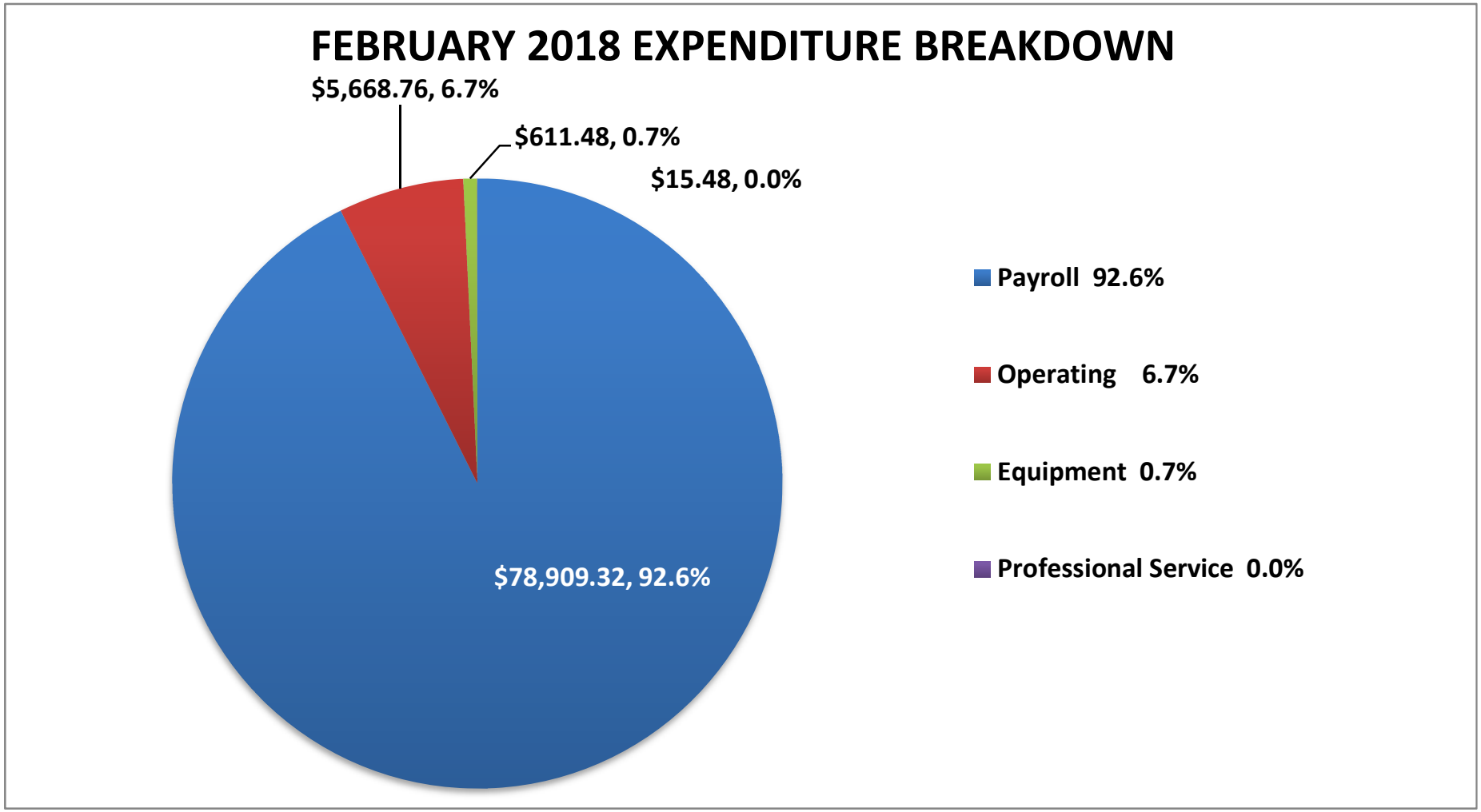
| Certificates (Insignias) Reported As Affixed | INSTALLATION MBL/MFG FBB 2018 | INSTALLATION MBL/MFG FBB 2017 | INSTALLATION MBL/MFG FBB 2016 | INSTALLATION MBL/MFG FBB 2015 | | FBB Manufacturer 2018 | FBB Manufacturer 2017 | FBB Manufacturer 2016 | FBB Manufacturer 2015 |
|---|---|---|---|---|---|---|---|---|---|
| January | 338 | 259 | 282 | 266 | | 7 | 19 | 90 | 35 |
| February | 309 | 209 | 276 | 266 | | 20 | 24 | 39 | 17 |
| March | | 261 | 288 | 272 | | | 23 | 76 | 20 |
| April | | 276 | 294 | 290 | | | 19 | 26 | 44 |
| May | | 294 | 262 | 268 | | | 30 | 49 | 34 |
| June | | 291 | 290 | 244 | | | 19 | 19 | 21 |
| July | | 327 | 345 | 332 | | | 19 | 17 | 20 |
| August | | 320 | 313 | 326 | | | 12 | 18 | 6 |
| September | | 325 | 342 | 284 | | | 20 | 15 | 49 |
| October | | 316 | 336 | 325 | | | 20 | 3 | 60 |
| November | | 389 | 296 | 328 | | | 35 | 15 | 96 |
| December | | 307 | 265 | 295 | | | 9 | 22 | 13 |
| **YTD TOTAL** | **647** | **3574** | **3589** | **3496** | | **27** | **249** | **389** | **415** |

# FEBRUARY 2018 REVENUE BREAKDOWN



# FY18 YTD REVENUE BREAKDOWN as of FEBRUARY 2018




FEBRUARY 2018 EXPENDITURE BREAKDOWN
$5,668.76, 6.7%
$611.48, 0.7%
$15.48, 0.0%
$78,909.32, 92.6%
Payroll 92.6%
Operating 6.7%
Equipment 0.7%
Professional Service 0.0%